\$545,000	+0.5%	MOM %	current m	onth to sam	ne month in pre	vious year.	
\$540,000	+0.0%	-10.0%				-	
NEW \$549,800		+0.0% +4.6%				Untri.	
N SALE				1,718	YOY % +17.0%	мом % +2.8%	
PC Ju	- · · ·		RESALE	990	+14.1%	-1.2%	
ar	nd resale homes	s shrank by	NEW	728	+21.1%	+8.8%	
• In	contrast, new ose by nearly \$2	build's MSP 25k.	INVENTORL		 Inventory for all single-family homes has been rising for 6 months now, giving buyers a 		
807					summer treat		
		+16.2%			single-family inventory in 20		
255	+26.9%	+0.4%			montris.		
					YOY %	MOM %	
	Closed activity bumped up across the board with resale boosted nearly 70 sales from					+9.1%	
bo			RESALE	27	+12.5%	+22.7%	
• TI	his is the highes		NEW	54	-3.6%	-3.6%	
si	since Jun 2022. YOY % MOM %		ORYSON	 In Jan, the market speed both resale and new construction were nearlidentical but now new b 		nd new were nearly	
					-	g on the market	
508	+6.3%	-6.6%			existing home	-	
632	+37.1%	-3.1%					
sales n s t b	We've surpassed Jul 2023 by nearly 200 pending sales for single-family homes. Most of that hunger was appeased by new construction homes. This increased YOY hunger		MARKET	Marke	CURRENT MSI: 2.7 Months Market Speeds + Inventory = Months' Supply of Inventory		
	\$540,000 \$549,800 • Tr Ju ha an • In rc 255 • C an • Tr Ju ha • In rc • In rc • Tr · · · · · · · · · · · · · · · · · · ·	\$545,000 +0.5% \$540,000 +0.0% \$549,800 +0.0% * The MSP for sing resale homes reb Jun 2024. Single homes slipped by and resale homes over \$59k from J • In contrast, new rose by nearly \$2 807 +21.5% +26.9% 552 +19.2% +26.9% • Closed activity b across the board boosted nearly 7 Jun 2024. • This is the highes single-family sale since Jun 2022. YOY % +21.4% +6.3% +37.1% • We've surpassed nearly 200 pend single-family ho that hunger was by new construct	\$545,000 +0.5% -4.4% \$540,000 +0.0% -10.0% \$549,800 +0.0% +4.6% Image: Signed by nearly \$25k and resale homes rebounded from Jun 2024. Single-family homes slipped by nearly \$25k and resale homes shrank by over \$59k from Jun to Jul. Image: Image: Single-family homes slipped by nearly \$25k and resale homes shrank by over \$59k from Jun to Jul. Image: Ima	 \$545,000 \$540,000 \$0.0% \$10.0% \$549,800 \$0.0% \$10.0% \$44.6% The MSP for single-family and resale homes rebounded from Jun 2024. Single-family homes slipped by nearly \$25k. and resale homes shrank by over \$59k from Jun to Jul. In contrast, new build's MSP rose by nearly \$25k. 807 \$255 \$267 \$10.07% \$10.07% \$10.07% \$52 \$12.15% \$10.7% \$52 \$12.15% \$10.7% \$10.07% \$10.7% \$10.7% \$10.07% \$10.7% \$10.7% \$10.7% \$10.07% \$10.07% \$10.7% \$10.07% \$1	\$545,000 +0.5% -4.4% \$540,000 +0.0% -10.0% \$549,800 +0.0% +4.6% • The MSP for single-family and resale homes rebounded from Jun 2024. Single-family homes slipped by nearly \$25k and resale homes shrank by over \$59k from Jun to Jul. ALL 1,718 • Month-Over-Month to same • Month-Over-Month to same • Month-Over-Month to same • The MSP for single-family homes slipped by nearly \$25k. ALL 1,718 807 +21.5% +10.7% +19.2% +16.2% +0.4% \$52 +19.2% +16.2% 255 +26.9% +0.4% \$000 • Closed activity bumped up across the board with resale boosted nearly 70 sales from Jun 2022. ALL 36 \$011 1,140 +21.4% -4.7% 54 \$022 YOY % MOM % 54 \$038 +6.3% -6.6% 632 +37.1% -3.1% • We've surpassed Jul 2023 by nearly 200 pending sales for single-family homes. Most of that hunger was appeased by nearly 202 pending sales for single-family homes. Most of that hunger was appeased by nearly 200 pending sales for single-family homes. Most of that hunger was appeased by nearly 200 pending sales for single-family homes. Most of that hunger was	\$545,000 $+0.5\%$ -4.4% \$540,000 $+0.0\%$ -10.0% $\pm 549,800$ $+0.0\%$ -10.0% $\pm 549,800$ $\pm 0.0\%$ $\pm 4.6\%$ • The MSP for single-family and resale homes rebounded from Jun 2024. Single-family homes shirak by over \$59\$ from Jun to Jul.• Month-Over-Month (MOM) - Control the current month to the previous method from Jun 2024. Single-family homes shirak by over \$59\$ from Jun to Jul.• In contrast, new build's MSP rose by nearly \$25k. $+10.7\%$ 807 $\pm 21.5\%$ $\pm 10.7\%$ 552 $\pm 19.2\%$ $\pm 10.7\%$ $\pm 19.2\%$ $\pm 16.2\%$ ± 255 $\pm 26.9\%$ • Closed activity bumped up across the board with resale boasted nearly 70 sales from Jun 2022.• Inventory for homes has be months now, summer treating remaining across the board with resale boasted nearly 70 sales from Jun 2022. $1,140$ $\pm 21.4\%$ 4.140 36 $1,140$ $\pm 21.4\%$ 4.3% -6.6% 632 $\pm 37.1\%$ 308 $\pm 6.3\%$ 6.32 $\pm 37.1\%$ 508 $\pm 6.3\%$ 6.32 $\pm 37.1\%$ 508 $\pm 37.1\%$ 5108 $\pm 37.1\%$	

(AMESSAGE FROM BRR'S PRESIDENT

Boise Regional REALTORS®

COUNTY

SINGLE-FAMILY HOMES

REGIONAL

The importance of accurate pricing and stronger marketing is increasing with recent market changes - minor interest rate declined, the flattening of the Median Sales Price, Days on Market fluctuations, and inventory increases. Prep yourself for those trickier conversations with sellers. *~Elizabeth Hume, Boise Regional REALTORS® 2024 President*

Provided by Boise Regional REALTORS® • BOIREALTORS.COM | Data from the Intermountain MLS as of August 9, 2024.

MSP = Median Sales Price | DOM = Days on Market | MSI = Months' Supply of Inventory | For more info, visit boirealtors.com/market-report-press-releases.