Soise Regional REALTORS®

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COUNTY SINGLE-FAMILY HOMES

		YOY %	MOM %
ALL	\$551,950	+3.4%	-0.8%
RESALE	\$540,000	+5.9%	-0.9%
NEW	\$577,495	-4.8%	+1.3%



- The MSP for all sectors is up nearly \$18k from the previous year but down by \$5k MOM.
- Resale's MSP remains a hefty \$30k more than May 2023.
- May's new build MSP was the 3rd highest we've seen since Nov 2022.

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	1	YOY %	MOM %
ALL	804	+14.7%	+7.3%
RESALE	558	+10.5%	+16.3%
NEW	246	+25.5%	-8.6%



- May showed the highest units sold since Jun 2022 for single-family homes. At that time, the MSP was \$592k and mortgage rate was 5.09%.
- There were only 2 instances in the past 20 months that closed homes crested over 500 — May and Jun 2023.

	I	YOY %	MOM %
ALL	1,173	+12.8%	-5.6%
RESALE	493	-7.3%	-15.3%
NEW	680	+33.9%	+3.0%



- While inventory boosted, pending sales for existing homes napped this month, snoozing by nearly 100 pending contracts.
- Pending sales gained 20 contracts from the previous month and 170 contracts YOY.

- **Year-Over-Year (YOY)** Comparison of the current month to same month in previous year.
- Month-Over-Month (MOM) Comparison of the current month to the previous month.

	ı	YOY %	MOM %
ALL	1,629	+29.4%	+16.9%
RESALE	974	+38.7%	+36.2%
NEW	655	+17.6%	-3.5%



- Ada County had the most available units for all sectors in 18 months in May.
- Existing homes carried the weight of inventory increases this month, rising by over 250 homes MOM (highest resale inventory since Oct 2022).

MOM %

YOY %

ALL	38	+5.6%	+2.7%
RESALE	24	+0.0%	+20.0%
NEW	71	+7.6%	+6.0%



- Gone are the 40-50 DOM trends we saw from Dec-Feb for existing homes. This month's DOM stayed in the 20's in May.
- While new build inventory lagged, the 70+ DOM has helped keep the market from being drastically imbalanced.







Market Speeds + Inventory = Months' Supply of Inventory

A "balanced" market = 4-6 MSI

((A)MESSAGE FROM BRR'S PRESIDENT

CalculatedRisk's Bill McBride pointed out that monthly payments have more than doubled in the past three years. It is unlikely that we'll get back to 4% mortgage rates and home values continue to climb. It is more important than ever to show buyers historical price increases in our valley.

~Elizabeth Hume, Boise Regional REALTORS® 2024 President

