Aprile Regional REALTORS®

E L MORE

COUNTY SINGLE-FAMILY HOMES

ALL RESALE NEW

\$340,000 \$331,250 +0.7% +1.1%

\$396,243

-11.2%



Resale and new construction continue to see opposite year-over-year MSP trends. Existing has risen since Oct. 2014 and new has sloped since May 2023.

ALL
RESALE
NEW

29 24

-29.3% -40.0%

5

+400.0%



New construction saw a major hike in activity this month while resale's pause lingered.

ALL
RESALE
NEW

33 -45.9% 25 -51.0% 8 -20.0%



A hold on pending sales in Sep. may result in a further cooling of next month's total sales. Percentages reflect Year-Over-Year (YOY) changes — a comparison of the current month to same month in the previous year.

ALL	85
RESALE	64
NEW	21



New life has breathed into Elmore County by way of new construction (YOY) and resale made headway compared to last month (with 5 fresh additions).

+10.4%

+75.0%

-1.5%

ALL
RESALE
NEW

36 +63.6% 27 +17.4%





Existing home activity revved up significantly compared to last month, from 45 days to 27 days.

MARKET MATH!

CURRENT MSI: **2.4 Months**



Market Speeds + Inventory = Months' Supply of Inventory

A "balanced" market = 4-6 MSI

MAMESSAGE FROM BRR'S PRESIDENT

This month is a perfect example of how new inventory can release the pressure of demand, resulting in a reprieve in median sales price. Our hope is to continue to see new options for buyers. ~Debbi Myers, Boise Regional REALTORS® 2023 President

