Special publication celebrating real estate award recipients, affordability initiatives, local housing market analysis, and more!



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Congratulations to our Team



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CHRISTINE COMSTOCK

Sales Coach Director & Associate Broker **16** YEARS WITH CBH \$31,840,304 in production



Teschia Tucakovic Sales Coach 13 YEARS WITH CBH \$64,435,626 in production



DIAMOND

MeUSSA ENRICO Sales Coach 11 YEARS WITH CBH \$63,458,231 in production



SAM FARRIS Sales Coach 10 YEARS WITH CBH \$65,432,147 in production



JODY BARANCO Sales Coach 6 YEARS WITH CBH \$82,034,103 in production



MeGAN LUTHER Sales Coach 6 YEARS WITH CBH \$46,627,276 in production



Ighneka Nagle Sales Specialist 3 YEARS WITH CBH

\$56,140,150 in production



Macy Campbell Sales Specialist 3 YEARS WITH CBH \$42,112,386 in production



ALEXIS ROEMER Sales Specialist 3 YEARS WITH CBH \$25,591,298 in production



Sales Specialist 1 YEAR WITH CBH \$10,712,873 in production

RCF-923 ♠ [

WE CONGRATULATE THIS YEAR'S CIRCLE OF EXCELLENCE AWARD RECIPIENTS

SAVE THE DATE

FRIDAY, NOVEMBER 3



2023 IMLS TECH & TRAINING FAIR

REALTORS® Help Fund New Affordable Homes With \$350,000 Commitment to LEAP Housing Trust Fund

The Boise Regional REALTORS® Community Foundation, Boise Regional REALTORS®, and Intermountain MLS have committed to donate \$350,000 to the LEAP Housing Trust over the next few years, to support the development of affordable homes in Ada, Elmore, and Gem counties. Our Circle of Excellence award recipients, featured in this publication, supported this effort as the net proceeds from the program are contributed to LEAP.

LEAP's Housing Trust helps more people achieve the dream of home by creating affordably priced purchase and rental opportunities.

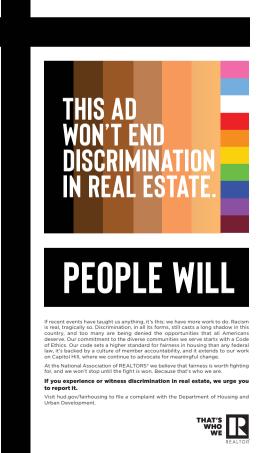
"In our work with prospective homebuyers, REALTORS® are keenly aware of the lack of affordable housing available throughout our region," said Shannan Berry, 2022 President of the REALTORS® Community Foundation. "While we have provided more than \$1.8 million in grants to various nonprofits since 1995, this is our largest gift to one organization."

"We are excited to provide a multi-year donation from the REALTORS® and Intermountain MLS to support the construction of homes in Ada, Elmore, and Gem counties," said Bob Hurtt, 2022 President of Intermountain MLS.

Founder and CEO of LEAP Housing Bart Cochran, added, "The support of our real estate community is essential if we are going to identify available land and provide innovative solutions to combat the affordable housing crisis we see today in the Boise Metro Area." Learn more about LEAP and opportunities to further their work throughout the region by visiting *leaphousing.org*.



2022 IMLS President Bob Hurtt and 2022 REALTORS® Community Foundation President Shannan Berry attend the groundbreaking ceremony for Taft Street Homes, a LEAP Housing Development.



After Sales and Price Declines, Market Activity Trends Up



Local market analysis from Boise Regional REALTORS® President Debbi Myers



For the third consecutive month, the median sales price for homes in Ada County decreased year-over-year. In January, the median sales price of homes was \$487,495 — down 9.7%, or \$52,500, compared to January 2022. The last time that the overall median sales price was under \$500,000 was in July 2021.

Both the existing/resale segment and new construction segment saw year-over-year declines in median sales price, with the biggest drop in new construction. The median sales price for new homes that closed in January was \$494,990, a decrease of 16.0%, or \$93,955, compared to the same month a year ago. The median sales price for new homes hasn't been under \$500,000 since April 2021.

Sales were also 32.8% lower for the county compared to last year, with a total of 454 closed sales in January 2023. Of those, 269 were existing/resale homes, down 41.5% from January 2022, and 185 were new construction homes, down 14.4% from last year.

Demand for housing waned as higher mortgage interest rates and swift home price appreciation put pressure on affordability. Since the housing market continues to be driven by supply versus demand, sellers are having to adjust prices and negotiate with buyers to close the deal. The average Percent of Original List Price (% OLP) Received for existing home sales last month was 91.9%, which means on average, buyers paid 8.1% less than asking, compared to last year, when the % OLP for existing homes was 97.3%. On average, existing homes that closed last month sold for approximately \$60,000 less than the original list price.

Will prices and sales continue their downward trend? Newly pending sales data, a forward looking metric, could indicate that demand bottomed out and is beginning to recover. "For the last two weeks, we've seen new contract signings up year-over-year," said Debbi Myers, 2023 President of Boise Regional REALTORS®. "We've also heard from members that they've experienced increased interest from both buyers and sellers. This uptick in activity, as well as the stabilization of mortgage interest rates, is a positive sign as we gear up for our spring market."

Today's buyers have more negotiation power, more options to choose from, and more time to make a decision. There were 1,169 homes available on the market at the end of January, compared to 441 for the same month last year. This increase in supply is also putting downward pressure on home prices. Market times have slowed as well, and homes that closed last month spent an average of 71 days on the market before going under contract — nearly twice the average time that homes spent on the market in January 2022.

Those looking to sell their home in the coming months need to ensure their expectations are in line with what's happening in the market. "The days of a listing going under contract in a matter of hours for well over asking price are over," added Myers. "You may receive multiple offers, but it's less likely that you'll receive more than

asking. Work closely with your real estate agent on your pricing and marketing strategy in order reach your goals."

Find more market insights and in-depth monthly analysis for the Ada County market, as well as Elmore and Gem County housing statistics, at boirealtors.com.

If you are a consumer, please contact a REALTOR® to get the most current and accurate information specific to your situation.

The market snapshot below shows the key metrics for the Ada County housing market for the month of January with all segments included. The graphics to the right indicate the same metrics broken out by the existing/resale segment and new construction sales activity.

ADA COUNTY - EXISTING/RESALE

Boise Regional REALTORS® Market Snapshot: January 2023

\$479,800 Median Sales Price -6.8% Year-Over-Year

269 SOLD Homes Sold

Days on Market +81.3% Year-Over-Year

Inventory +191.9% Year-Over-Year



Provided by Boise Regional REALTORS® • BOIREALTORS.COM Data from the Intermountain MLS as of February 8, 2023

ADA COUNTY SINGLE-FAMILY HOMES

Boise Regional REALTORS® Market Snapshot: January 2023

\$487,495 Median Sales Price -9.7% Year-Over-Year

Homes Sold

Days on Market +97.2% Year-Over-Year

Inventory +165.1% Year-Over-Year

ADA COUNTY – NEW CONSTRUCTION

Boise Regional REALTORS® Market Snapshot: January 2023

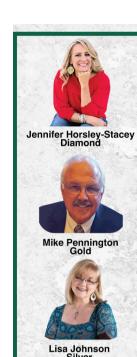
\$494,990 Median Sales Price -16.0% Year-Over-Year

Homes Solc

Days on Market +104.5% Year-Over-Year 629 mm Inventory +145.7% Year-Over-Year









Linzie Sawyer Platinum



Craig Severson Gold



Ryan Kerfoot Platinum

Dianne Berning Silver



Tina Pennington



Laura Triaratnobhas



Henry Groves



John L. Scott

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CIRCLE OF EXCELLENCE INDIVIDUAL AWARD WINNERS

Boise Regional REALTORS® Circle of Excellence Awards recognize individuals who are committed to bettering their industry, community, and association. Award recipients receive nominations from their peers and are selected by an impartial committee of past presidents and previous award winners. The Unsung Hero is selected by the Immediate Past President. Learn more about these awards and view past winners at *boirealtors.com/award-winners*.



REALTOR® OF THE YEAR

Jessica Durham



ROOKIE OF THE YEAR

Melinda Vines



AFFILIATE OF THE YEAR

Terri Harvey



BROKER OF THE YEAR

Via Surmelis



CODE OF ETHICS LEADERSHIP

Russ Garland



GOOD NEIGHBOR

Bart Cochran



UNSUNG HERO Cassie Zimmerman



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1st Place Realty

Anil Chopra Silver

208 Real Estate

Janina Beard Bronze
Michael Madsen Bronze
Beau Mooney Bronze
Tracy Skidmore Bronze
Danny Skirde Bronze
Jonathan Newell Silver

A.V. West Real Estate

Carmel Crock Bronze
Marta Paulson Bronze

Alei International

Alei Merrill* Diamond

Amherst Madison

Amela Alic	Bronze
Jake DeMeerleer	Bronze
Austin Dixon	Bronze
Avery Eisenman	Bronze
Nicholas Gaub	Bronze
Lacey Hall	Bronze
Jenn Kuklok	Bronze
Philip Mount	Bronze
Tanya Ranger	Bronze
Katie Shevlin	Bronze
Mark Stevens	Bronze
Daniela Ysursa	Bronze
Mary Barnett	Silver
Vicky Haban	Gold
Matthew Kiser	Gold
Erin Oldham	Gold
Lori Otter	Gold
Kristin Porter	Gold
Lauren Sawyer	Gold
Cristina Drake	Platinum
Julia Shoemaker*	Platinum
Joe Abmont	Diamond
Matt Bauscher	Diamond
Katie McFerrin	Diamond
Debbie Pruett	Diamond
Tina Richards	Diamond

Anfield Realty LLC

Eric Uhlenhoff Silver

Asay Real Estate LLC Suzanne Asay Bronze

ASCENT Boise Real Estate
Katie Rosenberg* Silver

Aspire Realty Group

Bo Burrup Gold Jameson Shaw Diamond

Atova, Inc

Tia Dowdle
Terry Ivins*
Matthew Schweiger*
Oscar Cortez
Valerie Gray*
Taylor Jackson

Bronze
Bronze
Gold
Platinum
Platinum
Platinum

Berkshire Hathaway HomeServices Idaho Realty

Felice An Bronze Nora Edward* Bronze **Denisse Macias** Bronze Brian Robb Bronze Lorraine Rubio Bronze Shattuck Dewy Silver Travis Jensen Silver Jamie Westberg Silver

Better Homes and Gardens Real Estate 43° North

Real Estate 43	NOTUI
Amber Mausling	Bronze
Katie Puaauli	Bronze
Deanna Schledewitz	Bronze
Shauna Stewart	Bronze
Gene Tilby	Bronze
Jennifer Bean	Silver
Dianne Dyer	Silver
RebelAnn Mueller	Silver
Nina Palmer	Silver
Rachel Postigo	Silver
Kelli Ryan	Silver
Aryn Sampson	Silver

Better Homes and Gardens Real Estate 43° North, cont.

Debbie Smith* Silver Manda Edge Gold Aimee Kane Gold Ashley Plant Gold Wilson Walters Gold Nikolas Buich* **Platinum** Jessica Doss **Platinum** Joe Espy **Platinum** Kavla Fearn Platinum Stacev King **Platinum** Kerri O'Hara **Platinum** Josh Wieting **Platinum** Tracy Conklin Diamond Lisa Cunningham Diamond **Summer Grounds** Diamond **Chris Majors** Diamond Georgie Pitron Diamond Sanel Tucakovic Diamond Shaun Urwin Diamond

Boise Premier Real Estate

Betsv Balch **Bronze** Tara Bolin **Bronze** Mick Dulhanty **Bronze** Christian Koenig **Bronze** Ashlev Carlson Silver Kate McGwire Silver Shelley Phillips* Silver Rachael Uzzel Silver Jason Andersen Gold Richard Head* Gold Jesse Taff Gold Matt Thompson Gold Patricia Eckebrecht **Platinum Brian Hymas Platinum** Jenna Peterson **Platinum** Jennifer Hickey Diamond Michael Louie Diamond Tifni Pennecard* Diamond

Buyers & Sellers Realty Inc.

Sean Stimpson Bronze

Buyers & Sellers Realty Inc., cont.

Aubrey Emerson Silver

C3 Real Estate Investments LLC

Natasha Hawksworth Bronze

Callison Group Real Estate

Bryce Moss Bronze
Macayla Callison Silver
Thomas Jones Gold

Capital Group, Inc

Karl Maier Bronze
Brent Hrdlicka Silver

Cardinal Realty of Idaho

Semone Grinnell Silver

Carissa Cleveland Realty Carissa Cleveland Silver

CBH Sales & Marketing Inc

Nicholas Hafner Gold Jody Baranco Diamond Macy Campbell Diamond Christine Comstock* Diamond Melissa Enrico* Diamond Samandra Farris* Diamond Megan Luther Diamond Lonneka Nagle Diamond Alexis Roemer Diamond Teschia Tucakovic* Diamond

CENTURY 21 Eagle Rock

Vicki Kondracki Bronze
Ruthie Palmatier Bronze
Todd McCauley* Platinum

Coldwell Banker Tomlinson

Liz Carr* Bronze
Alexandria Danilovitch Bronze
Doug Flanders Bronze
Laura Gray Bronze
Joan Johnston Bronze



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Coldwell Banker Tomlinson, cont.

Julie McConnell	Bronze
Gail Nussbaum*	Bronze
Kevin O'Hara	Bronze
Brittany Petronek	Bronze
Joseph Rountree	Bronze
Kristina Weber	Bronze
Russsell Borgman*	Silver
Adam Dawson	Silver
Lisa Hockersmith	Silver
Joan Holmes*	Silver
Doug Johnston*	Silver
Jonathan Langston	Silver
Chris Lyon*	Silver
Tammy Moody	Silver
Janis Ogawa*	Silver
Marjorie Schroeder*	Silver
Jon Shultz	Silver
Naomi Simmons	Silver
Jason Winkle*	Silver
Amanda Alvaro*	Gold
Kevin Dimmitt	Gold
Ylonda Hays*	Gold
Brad Minasian*	Gold
Jeanie Rae*	Gold
Cindy Zachman	Gold
Edenn Jablonski*	Platinum
Brette Shakespeare	Platinum

Compass Mountain West

Compass Manualli	11000
Rachel Masse	Gold
Erin Volk	Gold

Cook & Company Realty

Olivia Cook	Bronze
Alyssa Havens	Bronze

Crosswinds Realty

Stephen Sawyer Gold

Downs Realty LLC

Bebiana Evans **Bronze**

Equity Northwest Real Estate

Megan Larsen	Bronze
Brenda Mattson	Bronze
Paige Oeding	Bronze
Dennis Fomin	Gold
Sadie Noah	Gold
Joe Panzeri	Gold
Leda Waddle	Gold

ERA West Wind Real Estate

Cristine Klag	Bronze
Vern Manthie*	Bronze
Nick Cracolice*	Silver
Jennifer Essig	Silver
Karen Pestka*	Silver

Evans Realty

Matt Heath	Bronze
Teena Turner	Bronze
Jaimee Turner-Bailey	Bronze
Ryan Welch	Bronze
Valerie Wilson	Bronze
Sherri Darnell	Silver
John Evans	Silver
Kyle Stratton	Gold

exp Realty, LLC

1 /	
Amber Brown	Bronze
Andy Ellison	Bronze
Alyssa Goade-Munch	Bronze
Tracy Ross	Bronze
Kate Shannon	Bronze
Aimee Stauffer	Silver
Melissa Everett	Gold
Kimberly Holland	Gold
Anthony Tornetta	Gold
Isaac Chavez	Platinum
Chase Dolan	Platinum
Amy Phillips	Platinum

Expert Realty LLC

Becky Schiebout Platinum

Fathom Realty

Bronze
Bronze
Silver
Gold
Platinum
Platinum
Platinum
Diamond

FourPointFive Real Estate **Boise**

Cameron Clark	Bronze
Kamber Johnson	Bronze

FourPointFive Real Estate Boise, cont.

Jeremy Johnson	Bronze
Charity Sigler	Silver
Patrick Tilman	Silver
Bill Tilman	Gold

Funkhouser Real Estate Group LLC

Lisa Funkhouser Decker*

Garden Vallev Homes & Land

√	
Laree Jones	Bronze
Lara Alexander	Silver
Valerie Jones	Silver

Garden Valley Properties

Julie Leslie	Bronze
Dani Welsh	Bronze
Lisa Willey	Bronze
Kathleen Vaughan*	Gold
Toni Palmiotto*	Platinum

Gateway Realty Advisors John F. Ruhs Bronze

Genesis Real Estate

Celeste Blackburn	Bronze
Shelly R. Brinton*	Bronze
Jonathan Long	Diamond

Group One Sotheby's **International Realty**

	•
Elizabeth Bravender	Bronze
Charlene Burt	Bronze
Annie Chalfant*	Bronze
Susan Dahlgren	Bronze
J. Tyler Gilman*	Bronze
Jason Harmon	Bronze
Sean Hart*	Bronze
Angie Heasley	Bronze
Jody Hinton*	Bronze
Yvonne Niedergesaess	Bronze
Cindy Smith	Bronze
Erica Toffel	Bronze



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Group One Sotheby's International Realty, cont.

Teresa Uberuaga*	Bronze
Julene Webb	Bronze
Kim Davis*	Silver
Scott Latham	Silver
Lorri Martindale*	Silver
Jennifer Navest	Silver
Deborah Phantana-Angku	l Silver
Alexa Slegers Head	Silver
Richard Wolfe	Silver
Patricia Cole	Gold
Andy Elliot*	Gold
Cyndi Elliot*	Gold
Janet Thompson*	Gold
Debra Hodges*	Platinum
Eva Hoopes*	Diamond

Grove Realty

Jessica Durham Platinum

Happy Dog Realty, LLC
Carolyn Sinnard Bronze

Hayden Outdoors Real Estate

Austin Callison* Diamond

Heritage Real Estate
Tami McHugh* Gold

Homes of Idaho

Robert Forbes	Bronze
Lisa Gregerson	Bronze
Stacie Harvey	Bronze
Tara Hindman	Bronze
Kelli Lumsden	Bronze
Dusti Magnuson	Bronze
Yvonne Peoples	Bronze
Andrea Schrader	Bronze
Morgan Shepherd	Bronze
Brandy Stroman	Bronze
Carole Deppe	Silver
Dawn Guinard	Silver
Linette Kipper	Silver

Homes of Idaho, cont.

Crysta McMaster	Silver
James Newell	Silver
Lisa Zeiter*	Silver
Mackenzie Brogdon	Gold
Tera Hudson	Gold
Kelly lacovelli	Gold
Nikki Owens	Gold
Brandon Wood	Platinum
Preston Worley	Platinum
Jenny LeBlanc	Diamond
Faith Mikita	Diamond

Homie

Trinkette Bishop Gold

Hubble Homes, LLC

Kassie Dixon* Silver Keila Falcon Platinum Teresa Landis Platinum Erika Lopez Platinum Kenneth Basurto Diamond Diamond Cheryl Jensen Erika Magallon Diamond **Rob Schiers** Diamond

Hunter of Homes LLC

Adam Pearce Bronze Heidi Gallegos Silver

Idaho Gem Group Real Estate Kristine Lee Gold

Idaho Premier Properties, Inc Sheryl Stans Bronze

Initial Point Real Estate, LLC Charlie Ham Bronze

Eleanor Hurst Bronze
Heather Pedersen Silver
Jeff Miller Platinum

J. Kent Erickson Real Estate J. Kent Erickson* Silver

John L Scott Real Estate
Ron Berning* Bronze

John L Scott Real Estate, cont.

Elizabeth Phillips	Bronze
Laura Trairatnobhas	Bronze
Dianne Berning*	Silver
Lisa Johnson	Silver
Willie Lafrades	Silver
Anna Le	Silver
Mike Pennington*	Gold
Craig Severson	Gold
Michelle Welch*	Gold
Carlos Bendeck*	Platinum
Ryan Kerfoot*	Platinum
Linzie Sawyer*	Platinum
Jennifer Stacey*	Diamond

JPAR Live Local

Stephanie Alexander Bronze

Keller Williams Realty Boise

Kener Williams Kearty	DOISE
Joshua Barkes	Bronze
Christin Benson	Bronze
Nick Chan	Bronze
Jessica Estes	Bronze
Katie Evans	Bronze
Gabriel Gutierrez	Bronze
Gail Hartnett*	Bronze
Nicole Kendall	Bronze
Randy McCurdy	Bronze
Annie Pechota	Bronze
Casey Quaye	Bronze
Amber Stockert*	Bronze
Giovanna Vincenzi	Bronze
Melinda Vines	Bronze
Michelle Bailey*	Silver
Jennifer Beutler*	Silver
Allan Brock*	Silver
Dana Browning	Silver
Cameron Collingwood	Silver
Clint Foote*	Silver
Bryant Forrester*	Silver
Roxana Heisler	Silver
Kasandra Henry	Silver
Tila Hooven	Silver

Silver

Keller Williams Realty Boise, cont.

Silver

Kim Leatherman

Tann Loadhorman	011101
Mira Maggio Piva	Silver
Brandon Makovsky	Silver
Shannon Metcalf*	Silver
Bryanna Rowder Givens	Silver
Adam Wiley	Silver
Chris Wolford	Silver
Michele Woods	Silver
Julie Cendejas*	Gold
Missy Coman*	Gold
John Crandlemire	Gold
Bridget Crawford	Gold
Antonio Esquivel	Gold
Alana Eyolfson	Gold
Denise Ferrari	Gold
Erich Hamm	Gold
Lisa Holzer*	Gold
Lisa Kohl	Gold
Rick Larsen*	Gold
Brenda Mathis	Gold
Jamie Matzdorff	Gold
Vittoria Milbourn	Gold
Lucas O'Neill	Gold
Nicole Roldan	Gold
Kristin Sherman*	Gold
Sarah Berg	Platinum
Alison Blake*	Platinum
Monica Braun	Platinum
Michael Butler*	Platinum
Elizabeth Campbell	Platinum
Kara Christian*	Platinum
Alissa Gamble*	Platinum
Kimberly Keene	Platinum
Jenna King*	Platinum
Joyce Little*	Platinum
Heidi Minegar	Platinum
Nicole Morgan	Platinum
Amy Pilotte	Platinum
Robert Renteria*	Platinum
Derek Sell	Platinum
Van States*	Platinum

Daniel Klinge



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Keller Williams Realty Boise, cont.

Arrow Tallman	Platinum
Denise Thiry*	Platinum
Lysi Bishop*	Diamond
April Florczyk	Diamond
Andrew Knowles*	Diamond
Tracie McDonald	Diamond
Mandy Mclennan	Diamond
Dan Myers	Diamond
Kristin Myers*	Diamond
April Rinehart*	Diamond
Christina Ward*	Diamond

Keller Williams Realty Southwest Idaho

Mellissa Christensen	Bronze
Shananda Pendleton	Bronze
Crista Ramm	Bronze
Senem Sessions	Bronze

Knipe Land Company

Curtis Hitchcock	Silver
Janey Knipe*	Diamond
John Knipe*	Diamond

KW Commercial

egory Davis	Platinum
egory Davis	Platii

Lowes Flat Fee Realty Benjamin Merrill Gold

Mike Gamblin Real Estate Sara Astorquia Bronze

Mountain Home Pro Real Estate LLC

Robynn Schipani	Bronze
Marcella Trueba	Bronze
Barbara Fogleman	Silver
Rena Kerfoot	Silver

Mountain Realty, LLC

Would Realty, EEC	
Conrad Jeffries	Bronze
Warren Johns	Bronze

O2 Real Estate Group Lisa Stevenson* Silver

Pinnacle Rea	I Estate LLC
Blaine Wright	Bronze
David Jennings	Silver

Ralston Group Properties

Paige Shafer*	Bronze
Suzanne Bergmann	Silver
Jadyn Berryhill	Silver
Amy Berryhill*	Silver
Jill Donahue*	Gold
Alicia Ralston	Gold

RE/MAX Capital City Sheila Smith* Diamond

RE/MAX Elite Properties, LLC

Adam Gustafson	Bronze
Armina Kajdic	Bronze
Eric Nordberg	Bronze
Tony Greising-Murschel	Silver
Juan Herrera	Silver
Thomas Nordberg	Silver
Callie Williams	Gold
Kat Allaway	Platinum
Morey Allaway	Diamond

RE/MAX Executives

Marlene Lewis	Bronze
Argentina Tapp	Bronze
Cara Hipwell	Gold

Real Broker

Ryan Coit Bronz	ze
-----------------	----

Real Estate with Tazz

Tazz Weatherly Bronze

Realty One Centre of Boise, Inc

Brent Dildine	Silver
Kimberly Richman*	Gold
Michael Tueller*	Gold
leff Dildine*	Diamond

Realty One Group Professionals

Cydnie Eason	Bronze
Ben Egbert	Bronze
Julie Hess*	Bronze
Joel Hess*	Silver
MaKenzie Tiegs	Silver

ReDefined Real Estate, LLC

PJ Johnson	Bronze
Crystal Robinson*	Silver
Erin Madden	Platinum

Redfin

Jessica Perry	Platinum
Nicole Stewart	Platinum
Kristin Lopez	Diamond
Shauna Pendleton	Diamond

Relocate 208 Real Estate

Gregory Meurer	Bronze
Chris Flexhaug	Silve

Silvercreek Realty Group

	Group
Liz Allen	Bronze
Butch Amyx	Bronze
Rich Arnold	Bronze
Kristine Asin	Bronze
Barbara Belveal	Bronze
Lori Bott	Bronze
Heidi Bradshaw	Bronze
Victoria Brooks	Bronze
Helen Carnie	Bronze
Katie Combs	Bronze
William Cowdry	Bronze
Kathy Edmondson	Bronze
Lisa Erickson	Bronze
Chelsey Fabian	Bronze
Gennie Fishburn	Bronze
Christen Fuhrman	Bronze
Lisa Gamble	Bronze
Justin Gross	Bronze
Sara Hanigan	Bronze
Alison Hawes	Bronze
Tammy Higgins	Bronze
Shelby Howard	Bronze

Bronze

Silvercreek Realty Group, cont.

Misty Kennedy	Bronze
Thorey Kuzmack	Bronze
Natalie Lee	Bronze
Tim McCleary	Bronze
Laurie Mock	Bronze
Tyler Morse	Bronze
Kecia Mortenson	Bronze
Raquel Petzinger	Bronze
Glenda Phua	Bronze
Bill Re	Bronze
Donna Rogers	Bronze
Candice Root	Bronze
Ashley Rupert	Bronze
Lori Sims	Bronze
Ashley Smiley	Bronze
Jason Sonne	Bronze
Danielle Stellers	Bronze
Haylee Sturm	Bronze
Monique Viele	Bronze
Jennifer Walker	Bronze
Kyler Wartman	Bronze
Hollis Welsh	Bronze
Nikki Whiting	Bronze
Nichole Wilkinson	Bronze
lan Woelper	Bronze
Scott Trefaller	Bronze
Lindy Bower*	Silver
Rita Braithwaite	Silver
Dan Canfield	Silver
Tim Coldsnow	Silver
Jill DarlingDay	Silver
Jacob Detweiler*	Silver
Meredith Doerr	Silver
Karen Frings	Silver
Doug Hofmann	Silver
Christy Hovey	Silver
Martha Huber	Silver
Misty Kirpach	Silver
Lori Laney*	Silver
Steven Lee	Silver
Tonyah Lee*	Silver

Tyler Johnson



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Silvercreek Realty Group, cont.

cont.	
Terri Manduca	Silver
Courtney Marzocco	Silver
Tempe McFarlane*	Silver
Jenna Nash	Silver
Leslie Neil	Silver
Brian Orcutt	Silver
Jane Owen	Silver
Sara Rodewald	Silver
Jacqueline Rose*	Silver
Lea Scrima	Silver
Kelley Simon*	Silver
Daryl Smith*	Silver
Debbie Stearns	Silver
Janice Stieger*	Silver
Victoria Tague	Silver
Heidi Tidd	Silver
Shelley Wallace	Silver
Patrick Williamson*	Silver
Greg Winther	Silver
Patrick Wright*	Silver
Amanda Zander	Silver
Troy Ashworth	Gold
Jenn Atkinson	Gold
Greg Boss*	Gold
Amy Bradshaw*	Gold
Kimberly Burns	Gold
Christian Busnardo*	Gold
Juniper Cooper-Grivas*	Gold
Brenda Davis	Gold
Deseree Dewey*	Gold
Jessica D'Orazi	Gold
Karen Elitharp*	Gold
Jade Enzler	Gold
Trayce Ghislain	Gold
Jodi Harada	Gold

Silvercreek Realty Group, cont.

cont.	
Brandon Harrison	Gold
Shannon Holtrop	Gold
Cynthia Korenek	Gold
Linda Lazaris*	Gold
Alex Macdonald	Gold
Jacque Neef Mayo*	Gold
David Nielsen	Gold
Stephanie Perkins	Gold
Andrea Pettitt*	Gold
Diana Reynolds	Gold
Jay Ross*	Gold
Tamara Rowe	Gold
Elle Sheedy	Gold
Scott Swan*	Gold
Stanley Tonkin*	Gold
Donna Wade	Gold
Susan Weaver	Gold
Carmen Wilson	Gold
Summer Aston	Platinum
Mike Barth	Platinum
Ann Edmark Reed*	Platinum
Kate Gruber	Platinum
Beth Havlik	Platinum
Paul Heim*	Platinum
Becky Macdonald	Platinum
Kerrylyn Miller	Platinum
Sean Taylor*	Platinum
Amy Watson	Platinum
Kim Weissinger*	Platinum
Katie Westhora	Platinum
Marla Berger*	Diamond
Connie Boyce*	Diamond
Michael Christianson	Diamond
Cristin Russell	Diamond

Skyline Realty James Herron Bronze

Smith & Coelho
Karissa Freedman Bronze
Pamela Layton Gold

Stack Rock Realty LLC Elizabeth Hume* Silver

Katrina Wehr* Gold

Stolfo Real Estate

Jace Stolfo* Platinum

Swope Investment Properties Shane Brown Bronze Shannon McElroy Bronze

Swope Investment Properties, cont.

Paige Brown Silver Michael Swope* Platinum

Team One Group Real Estate Timothy Smith Silver

Templeton Real Estate GroupDeAnna Mundy
Silver
Erika Galindo
Gold

The Brick Group Real Estate Laree Goodman* Bronze The Smack Group

Ti Smack* Platinum

The Steinwald Group

Carrie Carroll Bronze
Eva Steinwald Gold

Timber and Love Realty Jennifer Carr Platinum

Trail 27

Bronze
Silver
Silver
Silver

Triple Cord Real Estate

Benjamin Foreman Bronze

Triple Cord Real Estate, cont.

Mark Gould Bronze
Ken Sugarman Silver
Becka Marston Platinum
Anna Strausbaugh Platinum

Windermere Powerhouse Group

1 owerhouse Group		
Bonnie Burry*	Bronze	
Michael Grim	Bronze	
Shaina Kennedy	Bronze	
Mary Liese*	Bronze	
Fariss McGee	Bronze	
Susan Meloy	Bronze	
Molly Mendenhall	Bronze	
Kimberly Porter	Bronze	
Tracy Thompson	Bronze	
Stephanie Trail	Bronze	
Stacey Dude	Silver	
Doug Felton	Silver	
Beau Reinhard	Silver	
Janine Bastian	Gold	
Andy Curry	Gold	
Christa Patton*	Gold	

Windermere Real Estate Professionals

Linda Evans Bronze Mindi McAllaster* Gold



CIRCLE OF EXCELLENCE TOP PRODUCING TEAMS

Boise Regional REALTORS® Circle of Excellence Production Awards recognize REALTOR® members whose production volume reaches defined levels for the year as reported in the Intermountain MLS. Not all members or teams who qualify for a production award are listed. Participants have elected to apply and have submitted the application fee. Net proceeds from these awards are donated to the REALTORS® Community Foundation to help fund affordable housing through the LEAP Housing Trust Fund.

Amherst Madison

Mike T Williams Real Estate Gold Abmont Realty Group Platinum Do Work Realty Platinum Team Weston Platinum

Andy Enrico & Company Real Estate

Enrico Crum Gold

Atova, Inc

Team Devlin Siebertz Silver TV Idaho Real Estate Platinum

Better Homes & Gardens Real Estate 43° North

Five Nine Diamond

Boise Premier Real Estate

Prime Realty Silver
Jessen Real Estate Gold
Alturas Homes Platinum
Waypoint Real
Estate Group Platinum

Callison Group Real Estate

Callison Group Real Estate Platinum

Coldwell Banker Tomlinson

Ernie & Christine Gentile Silver

Equity Northwest Real Estate

Kit Fitzgerald Team Silver

Evans Realty LLC

Teena and John Turner Silver

exp Realty, LLC

Jonna Weber Real Estate Platinum The Real Estate Dream Team Platinum

Fathom Realty

Lonnie Dodd Homes
Trail 3 Real Estate
Yates & Abel
Real Estate Partners
Beacon Real Estate
Moir & Company

Silver
Silver
Silver
Diamond
Diamond

Group One Sotheby's International Realty

Helen Law Real Estate Team Silver The Shackelford Group Silver

Hayden Outdoors Real Estate

Hayden Outdoors Real Estate Diamond

Homes of Idaho

Bowman Group Silver Blakely Real Estate Services Silver

J. Kent Erickson Real Estate

J. Kent Erickson Silver

John L. Scott Real Estate

Key to Life Realty Group Silver

Keller Williams Realty Boise

First Class Real Estate Silver Holliday & Co Silver Idaho Forever Real Estate Silver Alison Blake Group Gold HomeFound Gold The Good Life Real Estate Group Gold **BKT Idaho Platinum** Boise Guru **Platinum Butler Real Estate Platinum** Front Porch Properties Platinum Oliver O'Gara Real Estate Platinum We Know Boise **Platinum** 208 Market Diamond Christina & Company Diamond Lysi Bishop Real Estate Diamond Minegar Gamble Real Estate Diamond

Keller Williams Realty Southwest Idaho

Home Sweet Mountain Home Gold

Pinnacle Real Estate

Pinnacle Real Estate Gold

Ralston Group Properties

The Berryhill Team Silver

RE/MAX Capital City

Sheila Smith
Real Estate Group Diamond

Realty ONE Group Professionals

Idaho Properties Platinum

Redfin

Redfin Diamond

Silvercreek Realty Group

Kel & Company Silver Jav Ross/Mike Scott Gold Juniper Realty Group Gold Tayler Jade Real Estate Gold Adam Alexander Real Estate **Platinum Boise Group Platinum** Idaho Home Realty **Platinum Real Estate Counselors** Platinum Scott Swan Real Estate Platinum Mike Brown Group Diamond Platinum Idaho Real Estate Diamond

Swope Investment Properties

Boise Investment
Properties Platinum

Trail 27

Trail 27 Platinum

REALTORS® Advocate on Behalf of Buyers, Sellers, and Communities

Real estate is a unique investment as it provides shelter and is an effective way to build wealth, which REALTORS® have the privilege to see first-hand with their clients. Helping people navigate a real estate transaction, with huge financial and emotional significance, is both challenging and highly rewarding. The positive impact homeownership has on people's lives is the reason so many REALTORS® invest their time and money in the REALTOR® Party, a non-partisan alliance that works to protect private property rights.

To do this, REALTORS® engage with elected officials at the local, state, and national levels, constantly watching for legislation that could impact private property rights, homeownership, and real estate transactions.



REALTORS® from all over the state met with officials from the executive, judicial, and legislative branches of state government on February 2, 2023. Photo courtesy of Idaho REALTORS®.

Locally, Boise Regional REALTORS® (BRR) ensures the voices of REALTORS® and homeowners are heard when decisions are being made at city councils and county commissions throughout the region. If you would like to find out how you can personally get involved in advocating for private property rights, visit *propertyownersalliance.org*.

Thank you to the 2022 REALTOR® Party Major Investors and Corporate Allies!

HALL OF FAME

Michelle Bailey
Lysi Bishop*
Isaac Chavez
Krista Deacon*
Julie DeLorenzo*
Carey Farmer*
Kit Fitzgerald*
Craig Groves*
Gail Hartnett*
Shirley Hicks
Georgia Meacham*
Phil Mount*
Gary Salisbury*
Katrina Wehr
Jeff Wills*

PLATINUM R INVESTOR

Michelle Bailey Craig Groves* Lori Otter* Katrina Wehr Jeffrey Wills*

GOLDEN R INVESTOR

Carlos Bendeck*
Michele Colton
Krista Deacon*
Julie Delorenzo*
Michele deReus-McCord*
Carey Farmer*
Kit Fitzgerald*
Vicky Haban*

Gail Hartnett*
Elizabeth Hume*
Jeff Martel*
Georgia Meacham*
Phil Mount*
Kimberly Sitton*
Breanna Vanstrom*
Susan Weaver*

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STERLING R INVESTOR

Andrea Anderson

Lysi Bishop*
Scott Bishop*
Juliana Cantelle
Julie Cendejas
Isaac Chavez
Glenn Christoph
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Andy Enrico
Becky Enrico-Crum
John Evans
Jodi Harada
Stacie Harvey
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Cameron Kinzer

Lisa Martin Kris Miller Deborah Mvers Paige Oeding Alicia Reinhard Liam Spencer Gary Salisbury* Julie Schott Craig Severson Tamra Sims Ed Sperry Nick Staub Scott Swan Christina Ward Kim Weissinger Sara Wolf Michelle Woods Cindy Zachman

CORPORATE ALLY PROGRAM

John L. Scott Realty Boise

Boise Regional REALTORS®

Intermountain Multiple Listing Service

CBH Homes

RE/MAX Executives

REALTOR® Party investment information is only intended for members of the National Association of REALTORS®.



CIRCLE OF EXCELLENCE HONOR SOCIETY

The Boise Regional REALTORS® Honor Society recognizes members who are active in the community, in local, state, and national association leadership, and who have earned designations and attended REALTOR® conferences. After 10 years in the Honor Society, members are given lifetime status. Learn more at boirealtors.com/honor-society.

Elizabeth Allan-Hodge* Amanda Alvaro* Michelle Bailev* Cherie Barton* Jan Bergesen* Ron Bishop* Darlene Blakeslee* John Blakeslee* Patricia Bowman* Connie Brown Olson* Barbara Burnell* Bonnie Burry* Isaac Chavez Maurice Clifton* Anita Corbett* Barb Crowell* Madison Crum Scott Crum* Barbara Dawson* Michele de Reus-McCord Krista Deacon Julie DeLorenzo* Sharron Domeny* Ann Edmark-Reed* Andy Enrico* Linda Enrico* Becky Enrico-Crum* John Evans* Carey Farmer* Kit Fitzgerald* Daniel Frison* Mike Gamblin* Barb Gestrin*

Vicky Haban

Christian Hansen* Gail Hartnett* Shirlev Hicks* Lee A. Hill* Dale Hoyd* Elizabeth Hume Michael F. Hummel* Doris Jenkins* Steve Jensen* PJ Johnson Irene Johnston* Dave Kallas* Louise Kelly* Rena Kerfoot John Knipe* Helen Law* John Lindbloom* **Garret Longstreet*** Heidi McBean* Ron Minegar* Phil Mount DyAnne Nichols-Bermensolo* Sadie Noah Lori Otter Toni Palmiotto Roger Patterson* Jim Paulson* Peach Peterson Margaret Robnett* Jacqueline Rose* Katie Rosenberg*

Ann Samuelsen*

Sharon Schindler* Tamra "Tami" Sims Kimberly Sitton
Gene Strate*
Via Surmelis*
Scott Swan*
Holly Thomas-Mowery
Shaun Tracy*
Teena Turner*
Teresa Uberuaga*
Kathleen Vaughan
Christina Ward

Susan Weaver Katrina Wehr* Kim Weissinger Jeffrey Wills Cindy Zachman

*Lifetime Status



IDAHO CENTRAL CREDIT UNION TREASURE VALLEY MORTGAGE TEAM

It was our pleasure to help 2,282 buyers close loans for over \$900 million in 2022!*



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Hayley Brown Mortgage Loan Officer NMLS: 1225379 www.iccu.com/hayley



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Josh Pegram Mortgage Loan Officer NMLS: 1882929 www.iccu.com/jpegram



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Brian Sturm Mortgage Market Sales Manager NMLS: 1254421 www.iccu.com/brian



Sara Tolleth Mortgage Loan Officer NMLS: 1916862 www.iccu.com/sara



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Dave Rusk Mortgage Loan Officer NMLS: 864725 www.iccu.com/dave



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