Special Publication Celebrating
Real Estate Award Recipients, plus
Local Housing Market Analysis, and more



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Some Regional REALITARS* sully supports the principles of the Fair Housing Act and the Equal Opportunity Act





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*Based on 2019 Idaho county data.

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REALTORS®: Your Local, Trusted Homeownership Experts Since 1920

Boise Regional REALTORS® (BRR) supports more than 5,000 real estate professionals through educational offerings, networking events, and advocacy initiatives, ensuring our members have the resources required to serve property owners and those seeking to buy and sell real estate.

In honor of our organization's 100 Year Anniversary, BRR is proud to present this special publication recognizing the accomplishments and contributions of our REALTOR® members. We've also included an analysis explaining the dynamics driving our current housing market.

When considering a home sale or purchase, you have unprecedented access to information about properties for sale, market data, and tips for buying and selling through a variety of real estate websites and apps. It can quickly become overwhelming... and that's where a REALTOR® comes in.

Your REALTOR® will cut through the noise, helping you focus on what's important to your specific situation. They will guide you through the complex process of negotiations, contracts, repairs, and more, in accordance with the real estate industry's national Code of Ethics. If you are ready to make a move, or if you simply have questions about real estate, contact a REALTOR® today. Search by professional designation, location, or last name at *realtor.com/realestateagents*.

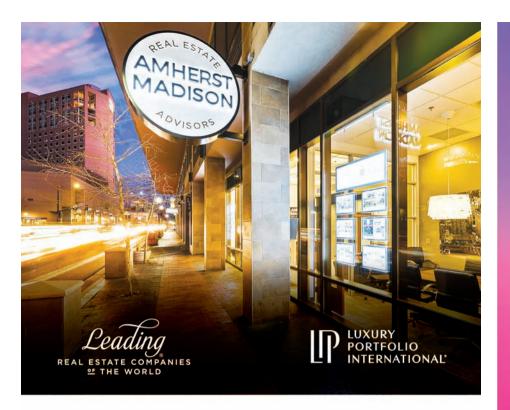
Beyond the home sale, REALTORS® give generously to our community and work behind the scenes supporting legislation that protects your ability to buy, own, and sell real estate. In the following pages, you'll learn a bit more about the charitable and legislative contributions of REALTORS® on behalf property owners and our communities, as well as their role in helping guide you through your next real estate transaction. Thank you for reading!

Sincerely,



Michelle Bailey 2020 President Boise Regional REALTORS®

Boise Regional REALTORS® (BRR), is a 501(c)(6) trade association, representing thousands of real estate professionals throughout the Boise region. Established in 1920, BRR is the largest local REALTOR® association in Idaho with two subsidiaries, Intermountain MLS (IMLS) and the REALTORS® Community Foundation. Learn more at boirealtors.com and homeownershipmatters.realtor.



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CIRCLE OF EXCELLENCE INDIVIDUAL AWARD WINNERS



OF THE YEAR
Elizabeth Hume

Silvercreek Realty Group



ROOKIE
OF THE YEAR
Charles Seip

Windermere Boise Valley



OF THE YEAR
Shannan Berry

TitleOne



OF THE YEAR

Andy Enrico

Andv Enrico & Company



CODE OF ETHICS LEADERSHIP

Joshua ConnellRealty ONE Group Professionals



GOOD NEIGHBOR

Tera Hudson

Dickerson Land Group, LLC



UNSUNG HERO

Debbi Myers Amherst Madison

Boise Regional REALTORS® Circle of Excellence Awards recognizes individuals who are committed to bettering their industry, community, and association.

Award recipients are nominated by their peers and selected by an impartial committee of past presidents and previous award winners.

Learn more about these awards and view past winners at boirealtors.com/award-winners.



CIRCLE OF EXCELLENCE TOP PRODUCERS

208 Real Estate

Janina Beard	Bronze
PJ Johnson	Bronze
Michael Madsen	Bronze
Madsen Brothers RE	Bronze
Jonathan Newell	Bronze
Crystal Robinson	Bronze
Polaris Realty	Bronze

Accel Realty Partners

Vincent Archibeque	Bronze
Debbie Burgess	Bronze
Dan Canfield	Bronze
Steven Caporale	Bronze
Ashley Carlson	Bronze
Michele de Reus	Bronze
Megan Ferronato	Bronze
Joshua M. Hower	Bronze
Brandi Kimmell	Bronze
Devry Nield*	Bronze
Delores Rutledge	Bronze
Linda Lee Schlomer	Bronze
Nick Thomas	Bronze
Phillip McCleerey	Silver
Ron Minegar*	Gold
Alei Merrill*	Platinum
Nik Buich*	Diamond

Amherst Madison

Shannon E Armstrong	Bronze
Pam Grove	Bronze
Tyler Horn	Bronze
Ashley Kaiser	Bronze
Lonnie Dodd Homes	Bronze
Pilar Maesner	Bronze
Erin Oldham	Bronze
Lauren Sawyer	Bronze

Amherst Madison, cont.

Mark Stevens Jeff Walters	Bronze
	Bronze Silver
Mary Barnett	
Ronda Brumley-Martin	Silver
Leslye Park	Silver
Michael Simis*	Silver
Bruce Vallejo	Silver
Abmont Realty Group	Gold
Elliot Hoyte	Gold
Matt Kiser	Gold
Eva Steinwald	Gold
Michael Williams	Gold
Lemp Real Estate	Platinum
Katie McFerrin	Platinum
Tina Richards	Platinum
Team Weston	Platinum
Matt Weston*	Platinum
Jeffrey Wills*	Platinum
Casey Wilson	Platinum
Bauscher Real Estate	Diamond
Tifni Pennecard	Diamond

Andy Enrico & Company Real Estate

Enrico Crum	Gold
-------------	------

Anfield Realty

Eric Uhlenhoff	Gold

ASCENT Boise Real Estate

Katie Rosenberg* Bronze

Assist2Sell Buyers & Sellers Realty

Aubrey Emerson	Bronze
Sean Stimpson	Bronze

Assist-2-Sell Your Choice Realty

Lori Bott	Bronze
Melissa Beck	Silver
Floyd Beck	Gold
Susan Richelieu	Gold

Atova

110010	
Donalyn Allen	Bronze
Janelle Anderson	Bronze
Oscar Cortez	Bronze
Terry Ivins	Bronze
Matthew Schweiger*	Bronze
Team Devlin Siebertz	Bronze
Taylor Jackson	Silver
Valerie Gray*	Gold

AV West Real Estate

Carmel	Crock	Bronz

Berkshire Hathaway HomeServices Idaho Realty

Andrea Merrill	Bronze
Dewy Shattuck	Bronze
Cheryl Todd*	Bronze
Jeff Wirht	Silver
Greg Jensen*	Gold
Marci Rodgers*	Gold
Jamie Westberg	Platinum

Better Homes and Gardens Real Estate 43° North

Deanna Bartlett	Bronze
Dustin Coe	Bronze
Dianne Dyer	Bronze
Rehal Ann Mueller	Bronzo

Better Homes and Gardens Real Estate 43° North, cont.

Nina Dalmani	D
Nina Palmer	Bronze
Debbie Smith	Bronze
Jason Smith	Bronze
Dason Alverson	Silver
Jennifer Bean	Silver
Sheila Doherty	Gold
Jessica Doss	Gold
Joe Grubiak	Gold
Rachel Postigo	Gold
Charlie Smith	Gold
Dale Alverson	Platinum
Daniel Doherty	Platinum
Joe Espy	Platinum
Chris Majors	Platinum
Jason Williams	Platinum
Tracy Conklin	Diamond
Lisa Cunningham	Diamond
Mike Germain	Diamond
Kerri O'Hara	Diamond
Georgie Pitron	Diamond
Shaun Urwin	Diamond

Boise Home Run Real Estate

Don R. Cuff	Bronze
Don IX. Can	DIGITZC

Boise Premier Real Estate

Robyn Baird	Bronze
Trayce N Ghislain	Bronze
Joanna Ioli	Bronze
Stacey King	Bronze
Keri Rock Eberhard	Bronze
Meghan Saboori	Bronze
Emily Smith	Bronze
Marcus Tam	Bronze
Vivian Chan	Silver

Not all members or teams who qualify for a production award are listed. Participants have elected to apply for a production award and have submitted the application fee.

* Lifetime Production Award Recipient



CIRCLE OF EXCELLENCE TOP PRODUCERS

Boise Premier Real Estate, cont.

Richard Head*	Silver
Prime Realty	Silver
Larry Wickham	Silver
Shelley Phillips*	Gold
Amy Pilotte	Gold
Aryn E Schroeder	Gold
Jesse Taff	Gold
Kat Gray	Platinum
Brett Hughes	Platinum
Lindsay Johnson	Platinum
Katrina Severin	Diamond

Boise River Realty

Robert L. Fisher	Bronze
Jerry A. Dalton	Silver
Kristin Hicks*	Silver

Callison Group Real Estate

Dave Kangas	Bronze
Anthony Lewis	Bronze
Bryce Moss	Bronze
Thomas Jones	Silver
Austin Callison*	Diamond
Callison Group	Diamond

Capital Group

Kari Paget	Bronze
Sheila Wickstrom-	
Schuler	Bronze
Karene Alton	Gold
Samantha Stevens	Gold
Capital Group	Platinum

Cardinal Realty of Idaho

Semone M Grinnell Silver

CBH Sales & Marketing, Inc

William Loverde	Bronze
Christine Comstock*	Silver
Kayti Hallamore	Gold
Mary Brogan McFadden	Diamond
Melissa Enrico	Diamond
Samandra Farris	Diamond
Kelly Green	Diamond
Siena Groshong	Diamond
Megan Luther	Diamond
Ami Martin	Diamond
Teschia Tucakovic	Diamond
Sara Wolf	Diamond

CENTURY 21 Eagle Rock

Ruthie Palmatier	Bronze
Todd McCauley*	Diamond

CENTURY 21 Remastered

Josh Cormier	Bronze
Todd Simonson	Bronze
The Paramount Group	Bronze
Jason Andersen	Silver

Coldwell Banker Tomlinson

Don Bergland	Bronze
Bill Bieker	Bronze
Russell Borgman*	Bronze
Harley Carson	Bronze
Janelle Coll	Bronze
Adam Dawson	Bronze
Stacey Dude	Bronze
Craig Ellis	Bronze
Ernie & Christine Gentile	Bronze
Doug Flanders	Bronze
Kathrine Hanifen	Bronze
Lisa Hockersmith	Bronze
Joan Holmes*	Bronze

Coldwell Banker Tomlinson, cont.

Bronze

Diamond

Kelly Humphry*

Anthony S Montagnino	Bronze
ammy Moody	Bronze
anis Ogawa*	Bronze
Kent Persons	Bronze
Brittany Petronek	Bronze
Naomi Simmons	Bronze
Marni Stauts	Bronze
homas Caples	Silver
iz Carr*	Silver
Kent Conrad	Silver
Andy Curry	Silver
E. Yvonne Evans*	Silver
aylene Groeniger*	Silver
Chris Lyon*	Silver
/ikki Mattis*	Silver
eanie Rae*	Silver
Brette Shakespeare	Silver
Holly Terpstra	Silver
Kristina Weber	Silver
Dori Wick*	Silver
Boise Homeworks	Gold
Scott Dykstra*	Gold
'londa Hays*	Gold
Doug Johnston*	Gold
Gail Nussbaum*	Gold
Marjorie Schroeder*	Gold
ulia A Shoemaker*	Gold
on Shultz	Gold
Rich Smith	Gold
Michelle Vincelli	Gold
ason Winkle*	Gold
Amanda Alvaro*	Platinum
denn Jablonski*	Platinum
he Morgan Team	Platinum
hayne Barrie*	Diamond

Coldwell Banker Tomlinson, cont.

9	.eah Morgan	Diamond
	.ean Morgan	Diamond

Cook & Company Realty

	-
Olivia Cook	Bronze

Epic Realty	
Patti Bowman*	Bronze
Bowman Group	Bronze
Lisa Bowman Zeiter	Bronze
Denise Bushey	Bronze
Carey Homes Idaho	Bronze
Jen Clements	Bronze
Susan Davidson	Bronze
Eric Hofer	Bronze
Carrie Mikell	Bronze
Jenna Nash	Bronze
Ruthie New	Bronze
Jamie Robb	Bronze
Shawna Labrum	Silver
Clint Leech	Silver
Faith Mikita	Silver
Next Level Real Estate	Silver
Angela Schlagel	Silver
John Zaleski	Silver
Richard Barlow	Gold
Jennifer Coughlin-Jones	Gold
Siera Flores	Gold
Nicholas Hampton	Gold
Brianna Rager	Gold
Holly Thomas-Mowery	Gold
Beacon Real Estate	Diamond
Heather Ferguson	Diamond
Jennifer Hickey	Diamond
Michael Moir	Diamond
Lane Ranstrom	Diamond
Spotlight Real Estate	Diamond

Not all members or teams who qualify for a production award are listed. Participants have elected to apply for a production award and have submitted the application fee.

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Brad Minasian^{*}



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CIRCLE OF EXCELLENCE **TOP PRODUCERS**

Equity Northwest Real Estate

Higgins Hickey Homes Bronze Kit Fitzgerald Team Gold

ERA West Wind

Bob Hurtt Bronze Ilene Johnson* Silver Jennifer Essig Gold Karen Pestka Gold Nickolas E. Cracolice* Platinum

Evans Realty LLC

Sherri Darnell **Bronze** John & Teena Turner Bronze Valerie Wilson Bronze Wilson Sisters Bronze John Evans Silver **Kyle Stratton** Platinum

eXp Realty, LLC

Bronze Isaac Chavez Meghan Moore Bronze Robert Pelcher Bronze The Real Estate **Dream Team** Silver Jeff Christianson Gold Jonna Weber Gold Core Group @ eXp Realty Platinum

Funkhouser Real Estate Group LLC

Lisa Funkhouser Decker* Gold

G&T Realty

Traci Stewart Bronze

Garden Valley Homes & Land

Lara Alexander Silver Valerie Jones Gold

Garden Valley Properties

Julie Leslie **Bronze** Toni Palmiotto* Gold Kathleen Vaughan* Gold

Genesis Real Estate

Cynthia Niccolls **Bronze** Morgan Bentzinger Gold Jonathan Long Platinum

Gold Star Realty, Inc.

Julia Morrison Bronze

Group One Sotheby's **International Realty**

MacKenzie Aitken Bronze Phyllis Barker **Bronze** Charlene (Char) Burt **Bronze** Nina Cadwell* **Bronze** Susan Dahlgren Bronze Barbara Dawson* **Bronze** Andy Elliot* **Bronze** Cvndi Elliot* **Bronze** Christen Fuhrman **Bronze** Sean Hart **Bronze** Heather Hodgson **Bronze** Peggy Jordan **Bronze** John S. Mav **Bronze** Linda Murphy **Bronze** Jennifer Navest Bronze Andrew Newland **Bronze** Angel Petragallo* **Bronze** Deborah Phantana-Angkul Bronze

Group One Sotheby's International Realty, cont.

Bronze

Josh Randall Joan Roberts* **Bronze** Emily Shultz **Bronze** Erica Toffel **Bronze** Diana Turner **Bronze** Patrick Williamson* **Bronze** Elizabeth Bravender Silver Annie Chalfant* Silver Patricia Cole Silver Kim Davis* Silver J. Tyler Gilman Silver Helen Law Real **Estate Team** Silver Megan Larsen Silver Scott Latham Silver Helen Law* Silver Lorri Martindale Silver **Don Rogers** Silver Julene Webb Silver Charles Weymouth* Silver Janet Thompson Real Estate Gold Trov Owens & Mogie Holm Gold Wendi Bandurraga Roe Gold Carev Farmer* **Platinum** Debra Hodges **Platinum** Janet Thompson* **Platinum** Eva Hoopes* Diamond Andrea Pettitt* Diamond Pettitt Group Diamond

Happy Dog Realty, LLC

Carolyn Sinnard **Bronze**

Heritage Real Estate

Tami McHugh* Gold

Homes of Idaho

11011100 01 10011	
Cesilia Amarillas	Bronze
Megan Boyd	Bronze
Focus Realty	Bronze
Robert L. Forbes	Bronze
Stacie L. Harvey	Bronze
Tara Hindman	Bronze
lacovelli Real Estate	Bronze
Candace King	Bronze
Angela Rowley	Bronze
Jamie Schraner	Bronze
Stephanie Stockman	Bronze
Brett Schlieker	Bronze
Blakely Real Estate Group	Silver
Lisa Gregerson	Silver
Amanda Hodges	Silver
Kelly lacovelli	Silver
Lampman Team	Silver
Legacy Realty Group	Silver
Tona West	Silver
Austin Colton	Gold
Colby Lampman	Gold
Kassandra Lampman	Gold
James Newell	Gold
Homes of Idaho Team	Diamond

Hubble Homes, LLC

Erika Magallon	Bronze
Garry Marshall	Bronze
Ken Basurto	Platinum
Stacey Kolodzik	Platinum
Katie Hanamann	Diamond
Cheryl Jensen	Diamond
Alma Tamayo	Diamond

Idaho Premier Properties

Sheryl Stans Bronze **Eric Prentice** Silver

Not all members or teams who qualify for a production award are listed. Participants have elected to apply for a production award and have submitted the application fee. * Lifetime Production Award Recipient



CIRCLE OF EXCELLENCE TOP PRODUCERS

Initial Point Real Estate

Clayton Clark	Bronze
Jamie Flanary	Bronze
Terrie Seid	Bronze
Jeffrey Miller	Platinum
Sanel Tucakovic	Diamond

John L. Scott Real Estate

Ron Berning	Bronze
Lisa M Johnson	Bronze
Henry Groves	Silver
Dianne Berning*	Gold
Michelle Welch	Gold
Linzie Sawyer	Platinum
Carlos R Bendeck	Diamond
Jennifer Horsley Stacey*	Diamond
Rvan Kerfoot*	Diamond

Keller Williams Realty Boise

Boise Realty Group	Bronze
Lynn Bradescu	Bronze
Helen Carnie	Bronze
Julie DeLorenzo*	Bronze
Bonnie Garven	Bronze
Roxana Heisler	Bronze
Guy M Hendricksen	Bronze
Lisa Holzer	Bronze
Louise Kelly*	Bronze
Silvia J Lopez	Bronze
Brandon Makovsky	Bronze
Jamie Matzdorff	Bronze
Lucas O'Neill	Bronze
Kimberly Park	Bronze
Katie Puaauli	Bronze
Puccio & Co	Bronze
Lea A Scrima	Bronze
Thelma Slegers	Bronze

Keller Williams Realty Boise, cont.

Ivey Tallant Giovanna Vincenzi	Bronze Bronze
Janet Zandersmith	Bronze
Michelle Bailey*	Silver
Jennifer Beutler*	Silver
Rosie Bleymaier	Silver
Monica L Braun	Silver
Allan Brock*	Silver
Dana Browning	Silver
Kara Christian*	Silver
Connie Clark	Silver
Antonio Esquivel	Silver
Clint Foote	Silver
Gabriel Gutierrez	Silver
Kasandra Henry	Silver
Kim Keene	Silver
James Stead	Silver
Sower Real Estate	Silver
Amber Stockert-Hall*	Silver
Rosie Soto Mustić	Silver
208 Houses, LLC	Gold
David Andrews	Gold
Jay Andrus	Gold
Karla Bassett*	Gold
Alison A Blake*	Gold
Boise Guru	Gold
Bryant Forrester*	Gold
Front Porch Properties	Gold
Erich Hamm	Gold
Karey Hunter	Gold
Thorey D Kuzmack	Gold
Kristine Lee	Gold
Viktoria McDonald	Gold Gold
Missy Coman Real Estate* Robert Renteria*	Gold
Rick Larsen Real Estate	Gold
Nicole Roldan	Gold
INICOIE ROIGAII	Gold

Keller Williams Realty Boise, cont.

Tracy Sidell	Gold
Rob Sower	Gold
We Know Boise	Gold
Julie Cendejas*	Platinum
Missy Coman	Platinum
John Crandlemire	Platinum
Alissa Gamble*	Platinum
Jenna King	Platinum
Andrew Knowles*	Platinum
Sarah Libengood	Platinum
Joyce Little*	Platinum
Erin Madden	Platinum
Mandy McLennan	Platinum
Kristin Sherman	Platinum
Jace Stolfo*	Platinum
208 Market- April	
Florczyk Real Estate	Diamond
Agents With a Smile	
powered by Xperience	Diamond
Lysi Bishop*	Diamond
Jeremiah Bullock	Diamond
Elizabeth Campbell	Diamond
Christina & Company	Diamond
Christina Moore Ward*	Diamond
City of Trees Real Estate	Diamond
Barbara Dopp*	Diamond
April Florczyk	Diamond
Brent Hanson	Diamond
Lisa Kohl	Diamond
Lysi Bishop Real Estate	Diamond
Oliver O'Gara Real Estate	Diamond
Own Boise	Diamond
April Rinehart*	Diamond

Knipe Land Company

Janey Knipe* Gold

Knipe Land Company, cont.

John Knipe* Diamond

KW Commercial

Gregg P. Davis	Platinum
Tricia Callies*	Diamond

Lazaris Realty

Linda Lazaris* Gold

Mike Gamblin Real Estate

Joseph Panzeri Silver

Mills & Co. Realty, Inc.

Matt Wilke Bronze

Mountain Home Pro Real Estate

Kristin L. Riley	Bronze
Marcella Trueba	Bronze
Rena Kerfoot	Silver
Barbara Fogleman	Gold

Mountain Realty

Rochelle Bradley	Silver
David Wuertz	Gold

New Home Star Idaho, LLC

Summer Grounds Gold

O2 Real Estate Group

Kimberley S Buckley	Silver
Lisa Stevenson*	Gold
Heidi Creighton*	Platinum

Not all members or teams who qualify for a production award are listed. Participants have elected to apply for a production award and have submitted the application fee.

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Going Beyond Contracts and Closings:

REALTORS® Help Home Buyers, Sellers, and Their Communities



REALTORS® partnered with the Depot Bench Neighborhood Association and Sector 17 to create a public gathering place and mural, representing the coming together of old and new to create a more vibrant and diverse community.

REALTORS® engage with elected officials at local, state, and national levels, constantly watching for legislation that could impact private property rights, homeownership, and real estate transactions. Locally, Boise Regional REALTORS® (BRR) makes sure the voices of REALTORS® and homeowners are considered when decisions are being made at city council and county commission meetings throughout Ada, Elmore, and Gem counties.

BRR's government affairs program is made possible by the many members who invest in the REALTOR® Party. This non-partisan alliance works to advance public policies and support candidates who will build strong communities and protect private property rights.

Through the REALTOR® Party, BRR has provided more than \$200,000 in grants for local initiatives with the cities of Boise and Meridian, the Boise and West Ada School Districts, Boise State University, the Intermountain Fair Housing Council, and Idaho Smart Growth, among others. Learn more at boirealtors.com/advocate/advocacy-news and homeownershipmatters.realtor.

Thank you to the 2019 REALTOR® Party Major Investors!

HALL OF FAME

Michelle Bailey*

Julie DeLorenzo*

Kit Fitzgerald*

Gail Hartnett*

Shirley Hicks*

Georgia Meacham*

Phil Mount*

PLATINUM R INVESTOR

Michelle Bailey*

*President's Circle Members

GOLDEN R INVESTOR

Carlos Bendeck*

Krista Deacon*

Julie DeLorenzo*

Carey Farmer*

Kit Fitzgerald*

Craig Groves*

Gail Hartnett*

Jeff Martel*

Georgia Meacham*

Phil Mount*

Breanna Vanstrom*

Susan Weaver*

Katrina Wehr*

Jeffrey Wills*

CRYSTAL R INVESTORS

Ronda Conger

Liam Spencer

STERLING R INVESTORS

Jason Andersen

Andrea Anderson

Thayne Barrie

Matthew Bauscher Shannan Berry

Lysi Bishop*

Lynn Bradescu April Callahan

Julie Cendejas

Glenn Christoph Steve Cox

Josh Cummings Michele de Reus Andy Enrico

Becky Enrico-Crum

Pam Grove

Elliot Hoyte Bob Hurtt

Cameron Kinzer

Meghanne Martineau

Kris Miller

Michael Moir Cathie Moore

Debbi Myers

Information about the REALTOR* Party is only intended for members of the National Association of REALTORS'











Jessica Perreault

Robert Renteria

Gary Salisbury*

Nicholas Schlekeway

Julie Schott

Scott Swan

Bob Van Allen

Cindy Zachman



CIRCLE OF EXCELLENCE **TOP PRODUCERS**

Pinnacle Real Estate

Pinnacle Real Estate Bronze **David Jennings** Silver

Ralston Group Properties

Scout O'Gara Bronze Paige Shafer Silver Amy Berryhill* Gold Jill Donahue* Gold Alicia C Ralston Platinum

RE/MAX Capital City

Stephanie Perkins Bronze Riley Wilcox Bronze Sheila Smith Real Estate Group Diamond

RE/MAX ELITE PROPERTIES

Nikki Mimms & **Thomas Nordberg** Bronze Randall Dusenbury Silver Jerod Lee Silver Thomas Nordberg Silver Monique Zehner Silver Judy Trimble* Platinum Morey Allaway Diamond

RE/MAX Executives

Kerrigan Kalange* Platinum Lynn Moore* Platinum

Realty Idaho

Gold Nic Thomas Platinum Kassie Dixon* Matt Lotridge Platinum Ryan Suydam Diamond

Realty One Centre of Boise

Stephanie Alexander Bronze Rachel Glick Bronze **Brent Dildine** Silver Leeda A Ratliff Silver Kimberly Richman Silver Jameson Shaw Gold Mike Tueller* Gold Jeff Dildine* Diamond

Realty ONE Group Professionals

Clare Gaylord **Bronze** Joel Hess **Bronze** Julie Hess **Bronze Idaho Properties Bronze** Jim Reidenbaugh **Bronze Taylor Schmidt Bronze** Andrew Coleman Silver The Good News Group Gold Joshua Connell **Platinum**

Redfin

Kristin Lopez **Platinum** Shauna Pendleton Platinum

Relocate 208

Rebecca Van Camp Gold

Silvercreek Realty Group

Joseph Argon Bronze Lindy Lou Bower* Bronze Crystal Brown **Bronze Callen Properties Bronze Aaron Catt** Bronze Carissa Cleveland **Bronze** Jacob Detweiler **Bronze**

Silvercreek Realty Group, cont. Silvercreek Realty Group, cont.

Michelle Ethington Eric Finn Darrin P. Fuchs Laura Grav Tom Hicks Christina"Christy" Hovey Martha Huber John P Irwin Tyler R Johnson Evi Keller Ludmila Kinakh Shirley Koch* Tonvah Lee Terri Manduca Larissa Mever Jane Owen Bill Re Jacki Rekow Jacqueline Rose* Jeremy Rynearson Priscilla Sargent Katie Shevlin Lori Sims Tami L. Sims Matt Soderlund Lynn Vaughan Jennifer Welch Carmen Wilson **Greg Winther** Launee Wolverton Katie Woods Wendy Alexandre* AJ Allen Victoria Brooks Christian A Busnardo Deseree Dewey* Robin Falck

P, 001101	011,010100111100110,010	ър, тош
Bronze	Kate Gruber	Silver
Bronze	Beth Havlik	Silver
Bronze	Alison Hawes	Silver
Bronze	Doug Hofmann	Silver
Bronze	Debra K. Hunemiller	Silver
Bronze	Jay Ross and Mike Scott	Silver
Bronze	Kecia Mortenson	Silver
Bronze	Jacque Neef Mayo*	Silver
Bronze	Tamara Rowe	Silver
Bronze	Kelley Simon*	Silver
Bronze	Marilyn Van Dorne*	Silver
Bronze	Adam Alexander	
Bronze	Real Estate	Gold
Bronze	Jenn Atkinson	Gold
Bronze	Boise Homes Team	Gold
Bronze	Rita Braithwaite	Gold
Bronze	Ann Edmark Reed*	Gold
Bronze	Karen Elitharp	Gold
Bronze	Sarah Faires	Gold
Bronze	Molly Henrie*	Gold
Bronze	Elizabeth Hume	Gold
Bronze	Idahome and Land	Gold
Bronze	Janet Jameyson*	Gold
Bronze	Jessica Durham/	
Bronze	Gae Peyron Team	Gold
Bronze	Misty Kirpach	Gold
Bronze	Lori Laney	Gold
Bronze	Shane Lee	Gold
Bronze	Mark Maselli	Gold
Bronze	Lonni McDonough*	Gold
Bronze	Burma Naylor	Gold
Silver	ONE3 Real Estate	Gold
Silver	Real Estate Counselors	Gold
Silver	Tobie Rossi-Medina	Gold
Silver	Erika Schneider	Gold
Silver	Debbie Stearns	Gold
Silver	Tayler Jade Real	
Silver	Estate Group	Gold

Not all members or teams who qualify for a production award are listed. Participants have elected to apply for a production award and have submitted the application fee. * Lifetime Production Award Recipient

Jacque Gilliam



CIRCLE OF EXCELLENCE TOP PRODUCERS

Silvercreek Realty Group, cont.

Stanley Tonkin Gold Molly Wallin Gold Niccole Welch Gold Trov Ashworth Platinum Marla Berger* Platinum Greg Boss* Platinum Jessica Durham Platinum Jade Enzler Platinum J. Kent Erickson Platinum Atticus Faul Platinum Brandon Harrison Platinum Paul M Heim* Platinum Nick Koontz* Platinum Alex Macdonald Platinum Tempe McFarlane* Platinum Kerrylyn Miller Platinum Jay Ross* Platinum Darvl Smith* Platinum Darcelle Sander Platinum Platinum Sergio V. Sigmond Sweet Homes, LLC Platinum Sean Taylor* Platinum Tri-Peak Realty Platinum Susan Weaver Platinum Katrina Wehr* Platinum Kim Weissinger* Platinum Connie Boyce Diamond Mike Brown Diamond **Hughes Real** Diamond **Estate Group** Juniper Cooper Diamond Juniper Realty Group Diamond Platinum Idaho

Diamond

Diamond

Diamond

Real Estate

Janice Stieger*

The Mike Brown Group

Skyline Realty

Jordan McCrea Silver

Smith and Coelho

Patrick Thacker Platinum

Sweet Homes Real Estate

Kristen Sweet Platinum

Swope Investment Properties

Paige Brown
Mary Nelson
Tony Drost*
StacyA McBain
Mike Swope*
Bronze
Bronze
Brionze
Bronze

Team One Group Real Estate

Moses Kinikini Bronze
Cat Tutor Bronze
Crystal Fuhriman Silver
Garrett Pancheri Silver
Tim Smith Silver
Dustin Garrett
and Associates Diamond

Templeton Real Estate Group

Erika Galindo Silver
Meg Forest Diamond
Dawn Templeton* Diamond
Templeton Real
Estate Group Diamond

The Brick Group Real Estate

Laree Goodman* Bronze
Lindsey Marie Hopkins* Gold

The Brick Group Real Estate, cont.

Alicia Rodman* Platinum

The Smack Group

Ti R Smack* Platinum

Timber and Love Realty

Jennifer Carr Platinum

Trail 27

Trail 27 Silver

TripleCord Real Estate

Anna Strausbaugh Bronze
Ken Sugarman Bronze
Kara Kasper Silver
Becka Marston Gold

Trust Realty

Faye Delbridge Bronze

West Real Estate Group

Nicole Brushey Gold
Derek Cassel Gold
John West Platinum
West Real Estate Group Platinum

Windermere Boise Valley

Lynn Killian Bronze
Charles Seip Bronze

Windermere Powerhouse Group

Janine Bastian Bronze
Chrissy Brickner Bronze
Jennifer Yates Bronze
Bonnie Burry* Silver
Christa Patton* Gold

Windermere Real Estate Professionals

Carmine Galotta, Jr. Silver Mindi McAllaster Silver

Woodhouse Group

Jennifer Prewett Bronze
Andrea Anderson Gold
Adam Barker Gold
Tim Jessen* Gold
Barbara Malmstrom* Diamond

Zing Realty

Katie Wallington* Gold

Not all members or teams who qualify for a production award are listed. Participants have elected to apply for a production award and have submitted the application fee.

* Lifetime Production Award Recipient

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The mission of the REALTORS® Community Foundation is to improve the quality of life in the Boise region through housing-related projects and grants.

Since its inception in 1995, the Foundation has provided over \$1.7 million in grants to qualifying non-profit organizations. The REALTOR® Outreach Committee raises funds for grants and coordinates volunteer opportunities for members throughout the year.

Learn more at boirealtors.com/connect/foundation.



The BRR Honor Society recognizes members who are active in the community, in local, state, and national association leadership, and who have earned designations and attended REALTOR* conferences. After 10 years in the Honor Society, members are given lifetime status. Learn more at *boirealtors.com/honor-society*.

Elizabetti Aliali-Houge
Amanda Alvaro*
Michelle Bailey
Cherie Barton*
Jan Bergesen*
Ron Bishop*
Darlene Blakeslee*
John Blakeslee*
Patti Bowman*
Connie Brown Olson*
Barbara Burnell**
Bonnie Burry*
Isaac Chavez
Maurice Clifton*
Anita Corbett*
Barb Crowell*
Scott Crum*
Barbara Dawson*
Michele de Reus
Julie DeLorenzo*
Sharon Domeny**

Elizabeth Allan-Hodge*

Ann Edmark Reed*	Doris Jenkins*
Andy Enrico*	Steve Jensen*
Linda Enrico*	Irene Johnston*
Becky Enrico Crum*	Robert Jones**
John Evans*	Dave Kallas*
Carey Farmer*	Louise Kelly*
Nancy Fields**	Rena Kerfoot
Kit Fitzgerald*	John Knipe*
Dan Frison**	Helen Law*
Mike Gamblin*	John Lindbloom*
Barb Gestrin*	Garrett Longstreet*
Pamela Grove	Darlene Manning**
Christian Hansen*	Heidi McBean*
Gail Hartnett*	Ron Minegar*
Shirley Hicks*	Dyanne Nichols-Bermen
Lee A. Hill*	Roger Patterson*
Dale Hoyd*	Jim Paulson*
Elliot Hoyte	Robert Renteria
Elizabeth Hume	JoAnn Rice**
Michael F. Hummel*	Jim Ripley**

Edenn Jablonski

Doris Jenkins*	Margaret Robnett*
Steve Jensen*	Jacqueline Rose*
Irene Johnston*	Katie Rosenberg*
Robert Jones**	Ann Samuelsen*
Dave Kallas*	Sharon Schindler*
Louise Kelly*	Gene Strate*
Rena Kerfoot	Via Surmelis*
John Knipe*	Scott Swan*
Helen Law*	Holly Thomas-Mowery
John Lindbloom*	Shaun Tracy*
Sarrett Longstreet*	Teena Turner
arlene Manning**	Teresa Uberuaga*
Heidi McBean*	Susan Weaver
Ron Minegar*	Katrina Wehr*
e Nichols-Bermensolo*	Kim Weissinger
Roger Patterson*	Greg Winther
Jim Paulson*	Dan Wycherly**
Robert Renteria	
JoAnn Rice**	
Jim Ripley**	*Lifetime Status
Pierce Roan**	**Past Member, Lifetime Status

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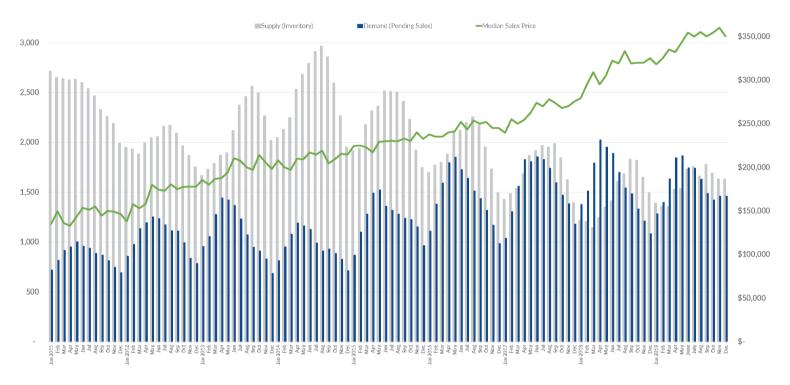


Lack of Supply Paired with Increasing Demand is Driving Local Home Prices

For more than five years, the demand from home buyers has been increasing while the number of homes for sale has been decreasing, driving up local prices. The chart below shows the relationship between the inventory of homes for sale, pending sales (which are a measure of buyer demand), and the median sales price by month for Ada County between 2011-2019. When inventory and pending sales counts came together in early 2017, the green line (representing home prices) began to rise more than in previous years, reflecting the impact of low supply versus high demand.

Impact of Supply vs. Demand on Median Sales Price for Ada County

January 2011 - December 2019



Rising home prices are good news for potential sellers, while today's historically low mortgage rates are helping some home buyers increase their purchasing power. If you are considering a move, or have questions about purchasing or selling, contact a REALTOR® to understand the market dynamics specific to your situation. REALTORS® have access to the most up-to-date market information and statistics through the local multiple listing service, Intermountain MLS (IMLS).

The information in the IMLS database comes from the collective efforts of REALTORS®. The listings you find online are sourced from IMLS (although not every real estate company sends their information to these sites). REALTORS® have access to advanced search options to help them quickly identify properties that suit your needs... not to mention other powerful tools for tax information, property history, pricing analysis, and more!

Boise Regional REALTORS® uses IMLS data to provide monthly reports and analysis on the housing market. Learn more at *boirealtors.com/market-data* and contact a REALTOR® to discuss how today's market conditions may affect your specific situation. Search by professional designation, location, or last name at *realtor.com/realestateagents*.



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RECOGNIZING OUR 2019 TOP PRODUCING REALTOR® MEMBERS

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JESSICA DOSS 208.440.6394



CHARLIE SMITH 208.921.9896



208.371.3110



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DASON ALVERSON 208.340.9772



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JASON SMITH 208-801-9984



DUSTIN COE 208.867.2272



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What to Know about the Census and Why It Matters

in federal funds are allocated to states, communities and local governments to spend on vital programs





Hospitals









By mail

Every household will have the option of responding



By phone

The Census Bureau will NEVER ask for

- X Social security numbers X Political party information
- Bank/credit card account numbers
- **M** Donations

With the 2020 Census scheduled to hit mailboxes in mid-March, REALTORS® are encouraging the public to complete all forms quickly and accurately.

House of Representatives

While the primary purpose of the U.S. Census is to ensure that all states and communities are properly represented in Congress, this once-a-decade exercise also directs \$1.5 trillion in federal funds that support critical public policy programs in communities across the country. What matters to you? Schools? Transportation? Hospitals? Data from the U.S. Census Bureau help inform planning efforts for all these important community resources.

In Idaho, each response equates to roughly \$1,500 in annual federal funding that supports local clinics, schools, and roads.



And because the Census Bureau will for the first time ever be accepting responses online in 2020 it's important to note that it against the law for any Bureau employee to disclose or publish any census information that identifies an individual. In fact, employees take a lifelong pledge of confidentiality to handle data responsibly and keep respondents' information private. The process of completing the Census is guick & secure - and responding takes less time than finishing your morning coffee.

Responding to the 2020 Census is our civic duty - impacting public resource funding, determining how we plan for the future and securing our voice in government. For more information about the upcoming census, visit 2020census.gov.







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