



# Canyon County – Existing/Resale

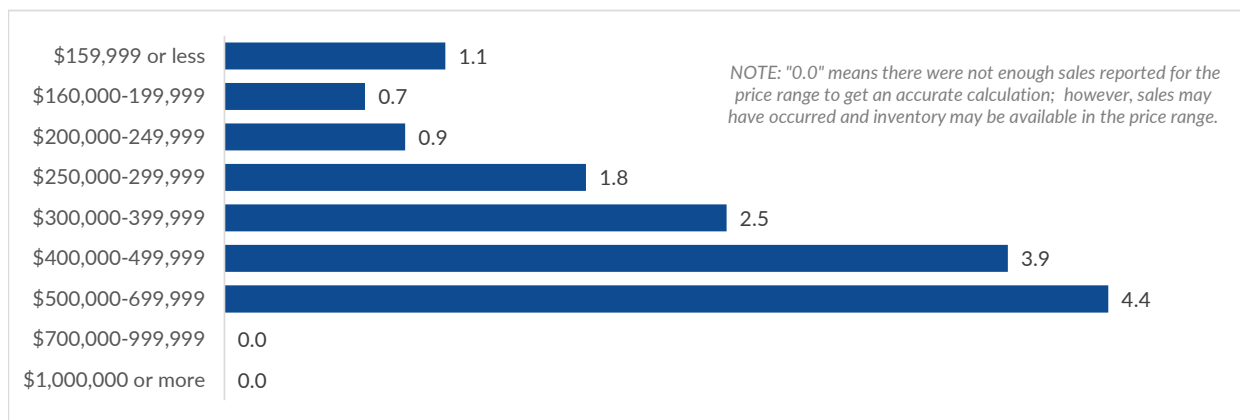
## October 2018 Market Statistics

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Data from the Intermountain MLS as of November 11, 2018

Key Metrics	Oct 2017	Oct 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	331	349	5.4%	3,134	3,310	5.6%
Median Sales Price	\$174,000	\$209,900	20.6%	\$170,125	\$203,000	19.3%
Days on Market	36	24	-33.3%	31	26	-16.1%
Pending Sales	410	347	-15.4%	--	--	--
Inventory	517	470	-9.1%	--	--	--
Months Supply of Inventory	1.5	1.4	-6.7%	--	--	--

### Months Supply of Inventory by Price Range



### Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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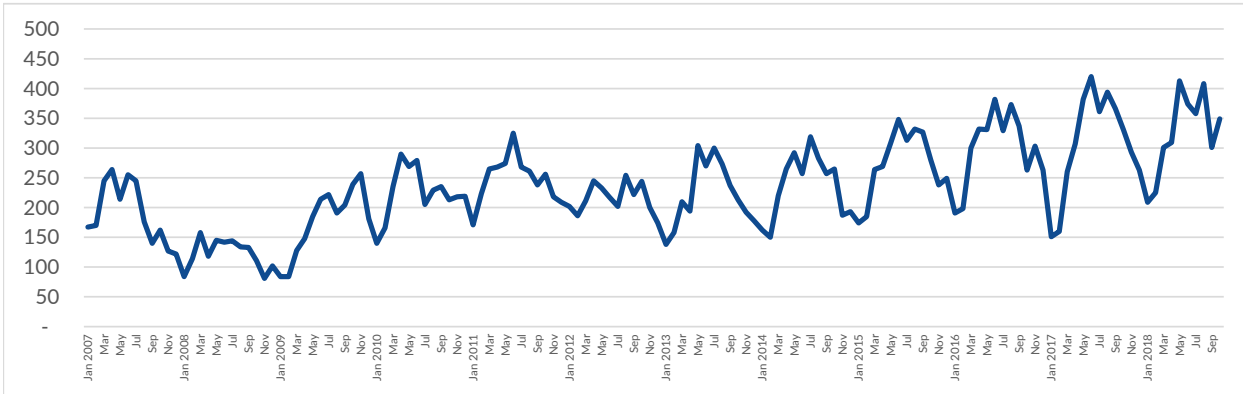
# Canyon County – Existing/Resale

## October 2018 Market Statistics

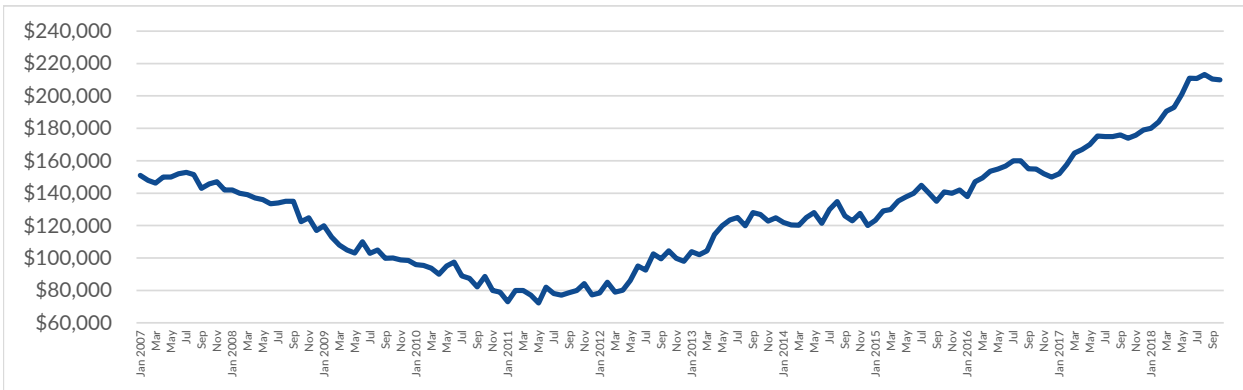
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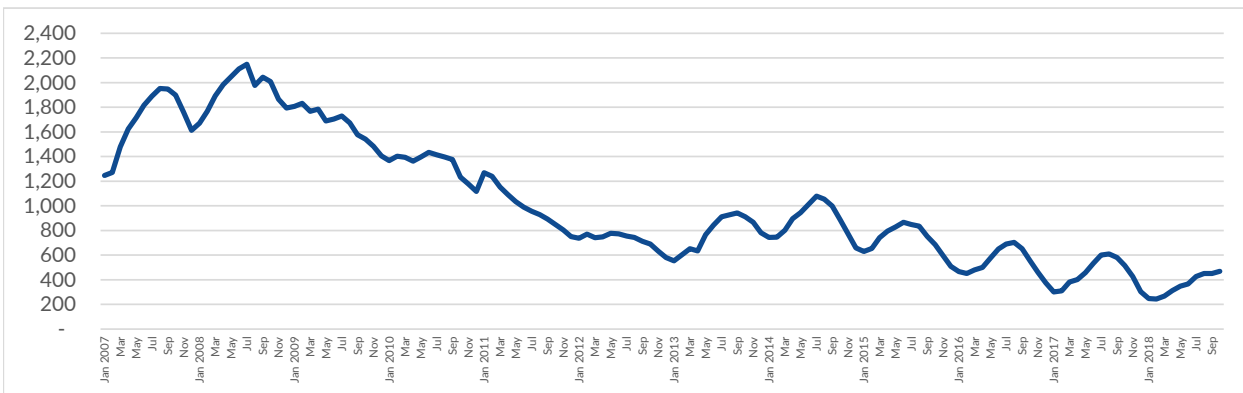
**Closed Sales** High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 349



**Median Sales Price** High: \$213,250 in Aug 2018 | Low: \$72,250 in May 2011 | Current Month: \$209,900



**Inventory of Homes for Sale** High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 470





# Canyon County – New Construction

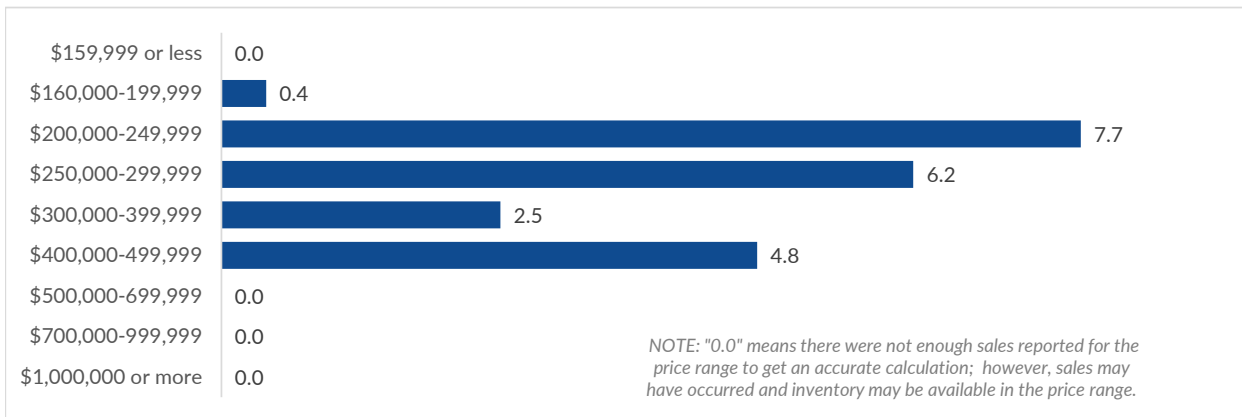
## October 2018 Market Statistics

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Key Metrics	Oct 2017	Oct 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	83	70	-15.7%	742	860	15.9%
Median Sales Price	\$248,515	<b>\$279,338</b>	12.4%	\$236,114	<b>\$259,325</b>	9.8%
Days on Market	52	44	-15.4%	70	63	-10.0%
Pending Sales	217	216	-0.5%	--	--	--
Inventory	339	316	-6.8%	--	--	--
Months Supply of Inventory	4.2	4.7	11.9%	--	--	--

### Months Supply of Inventory by Price Range



### Explanation of Metrics and Notes on Data Sources and Methodology

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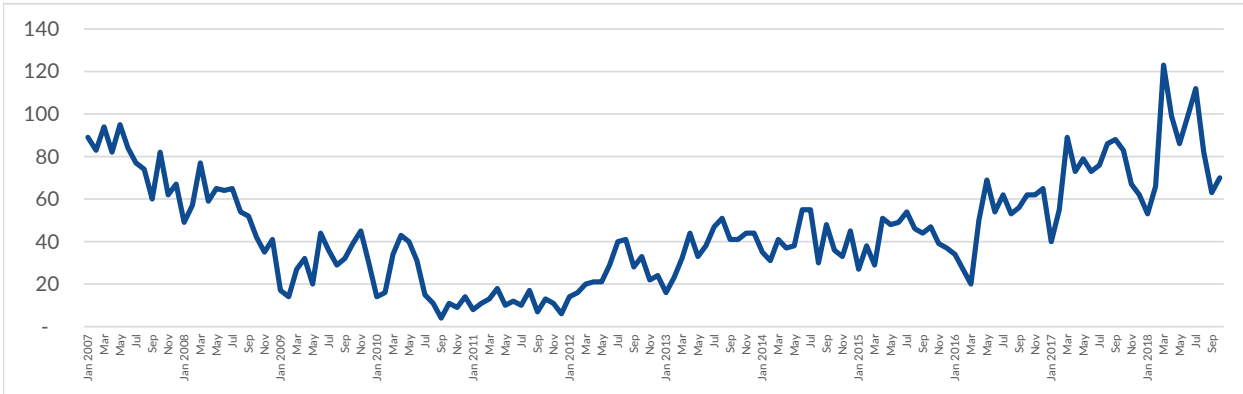
# Canyon County – New Construction

## October 2018 Market Statistics

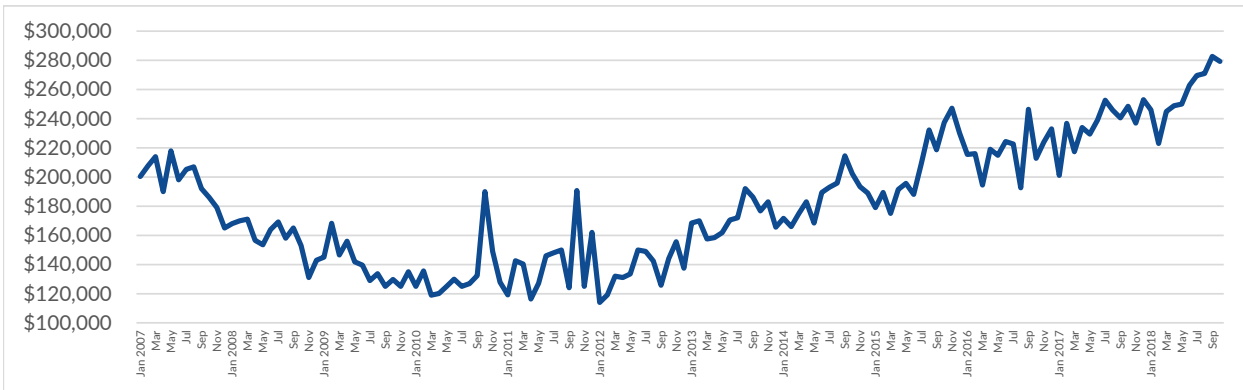
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Data from the Intermountain MLS as of November 11, 2018

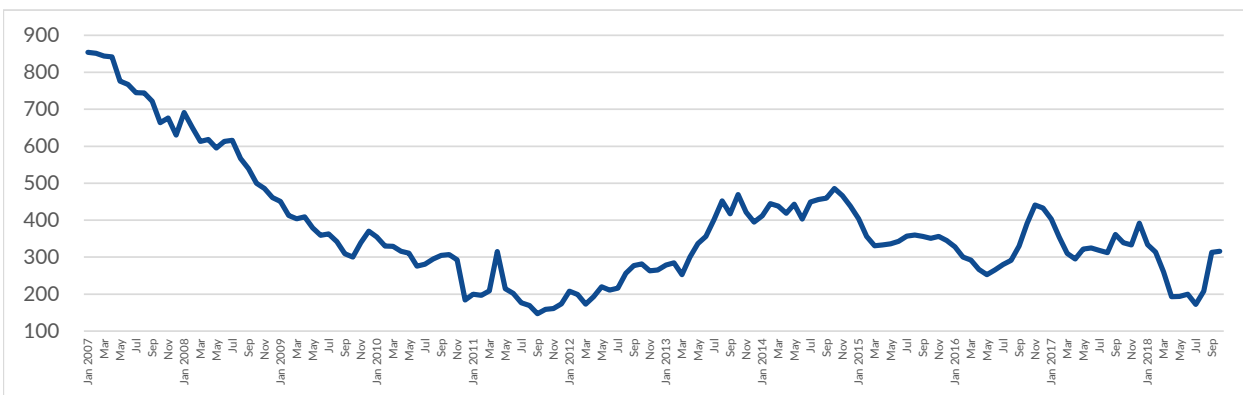
**Closed Sales** High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 70



**Median Sales Price** High: \$282,677 in Sept 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$279,338



**Inventory of Homes for Sale** High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 316





# Canyon County – Single-Family Homes

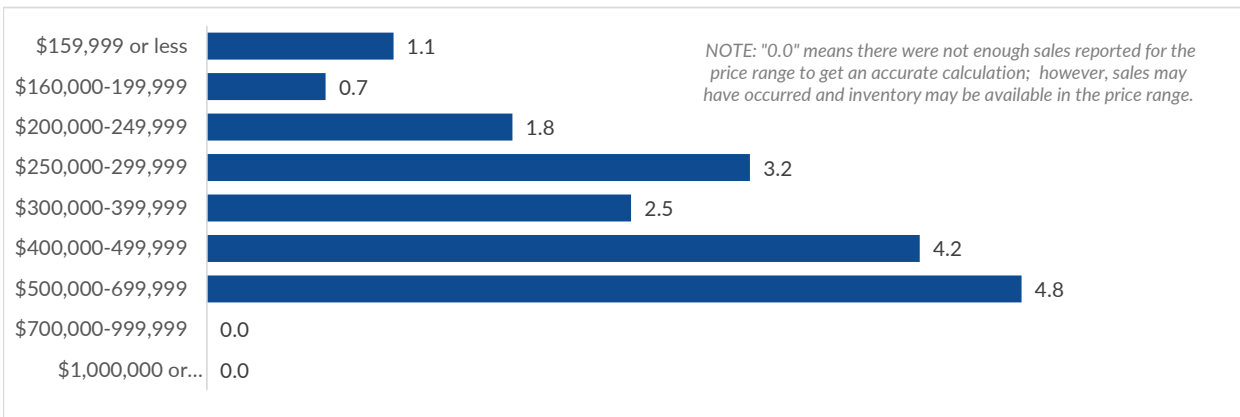
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Key Metrics	Oct 2017	Oct 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	414	419	1.2%	3,876	4,170	7.6%
Median Sales Price	\$184,930	\$220,000	19.0%	\$179,900	\$215,000	19.5%
Days on Market	39	27	-30.8%	39	34	-12.8%
Pending Sales	627	563	-10.2%	--	--	--
Inventory	856	786	-8.2%	--	--	--
Months Supply of Inventory	2.0	1.9	-5.0%	--	--	--

### Months Supply of Inventory by Price Range



### Explanation of Metrics and Notes on Data Sources and Methodology

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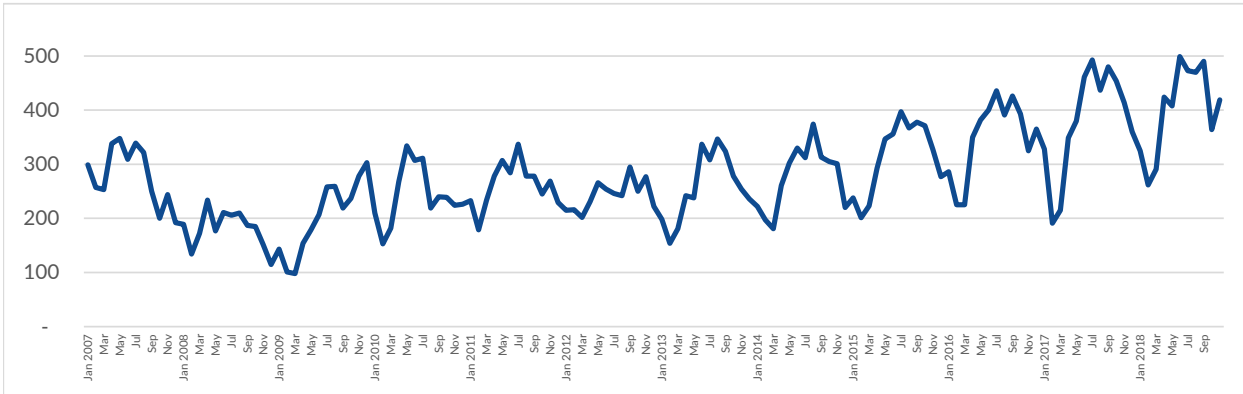
# Canyon County – Single-Family Homes

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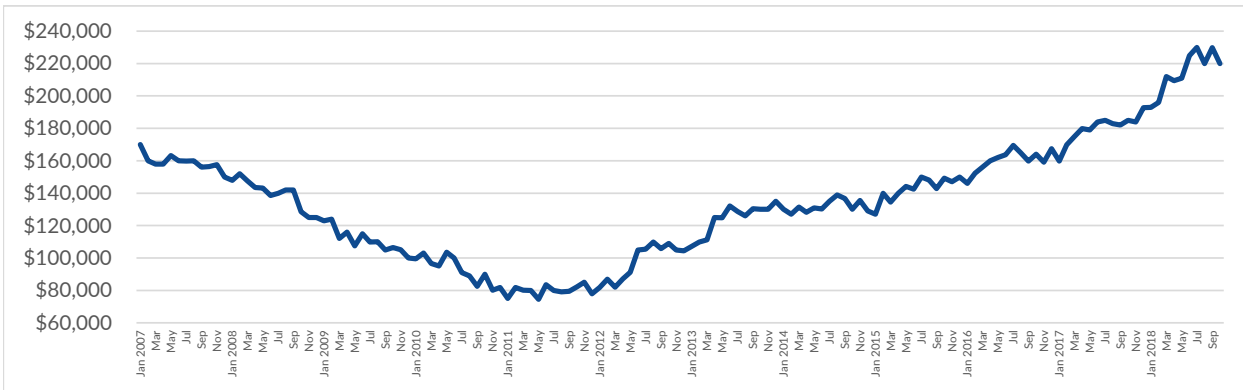
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Data from the Intermountain MLS as of November 11, 2018

**Closed Sales** High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 419



**Median Sales Price** High: \$229,945 in Jul 2018 | Low: \$74,500 in May 2011 | Current Month: \$220,000



**Inventory of Homes for Sale** High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 786

