



Canyon County — Existing/Resale

June 2018 Market Statistics

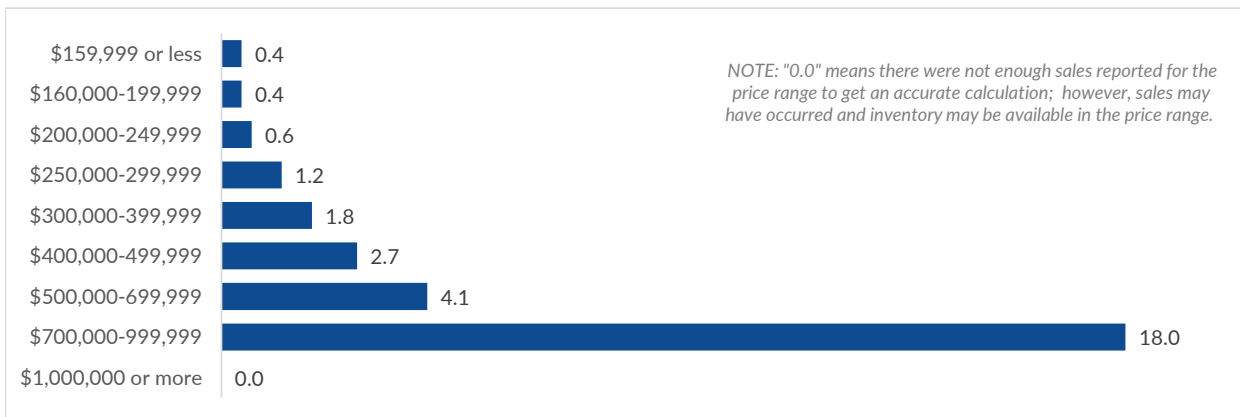
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Data from the Intermountain MLS as of July 11, 2018

Key Metrics

	Jun 2017	Jun 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	420	374	-11.0%	1,682	1,860	10.6%
Median Sales Price	\$175,350	\$211,000	20.3%	\$191,411	\$225,543	17.8%
Days on Market	22	18	-18.2%	33	30	-9.1%
Pending Sales	521	475	-8.8%	--	--	--
Inventory	534	366	-31.5%	--	--	--
Months Supply of Inventory	1.3	0.9	-30.8%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales — A count of the actual sales that have closed; Median Sales Price — The price at which half the homes sold for more and half sold for less; Days on Market — Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales — A count of the homes that were under contract, and should close within 30-90 days; Inventory — A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory — Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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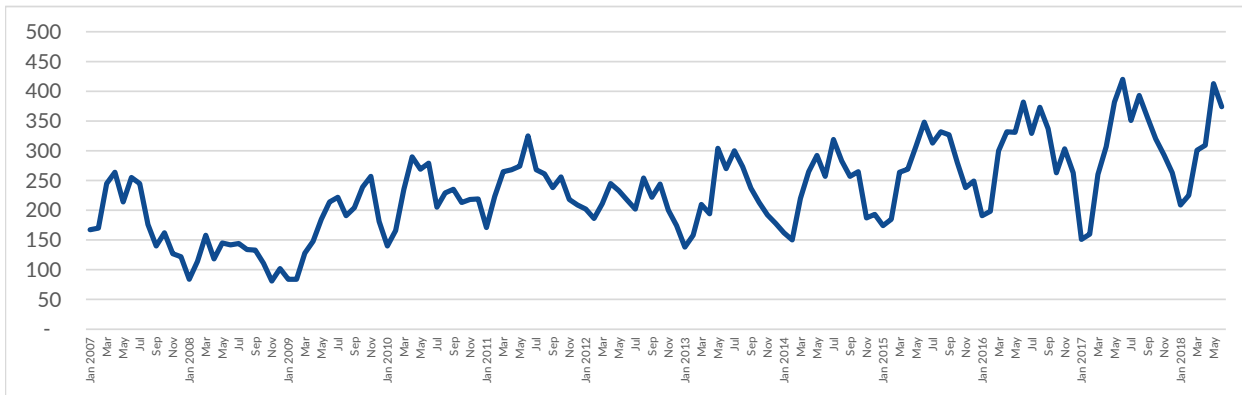
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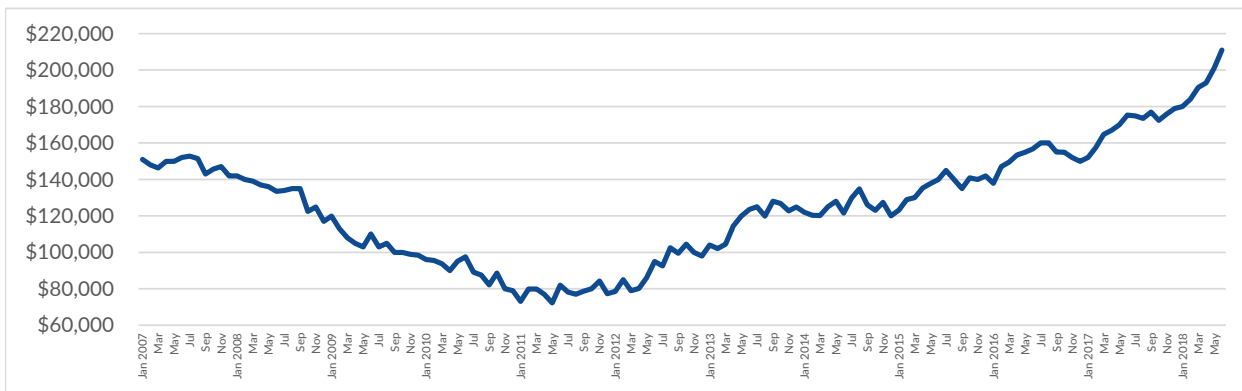
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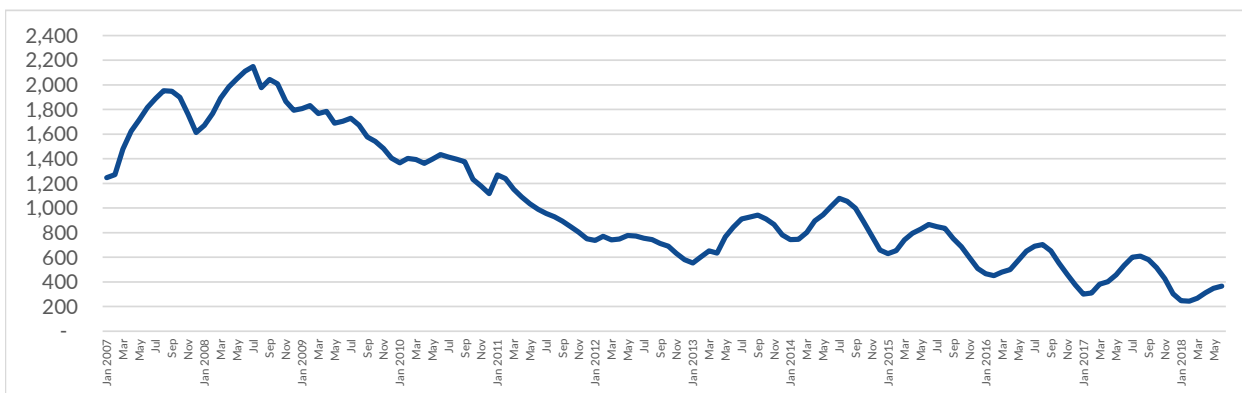
Closed Sales High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 374



Median Sales Price High: \$211,000 in Jun 2018 | Low: \$72,250 in May 2011 | Current Month: \$211,000



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 366





Canyon County – New Construction

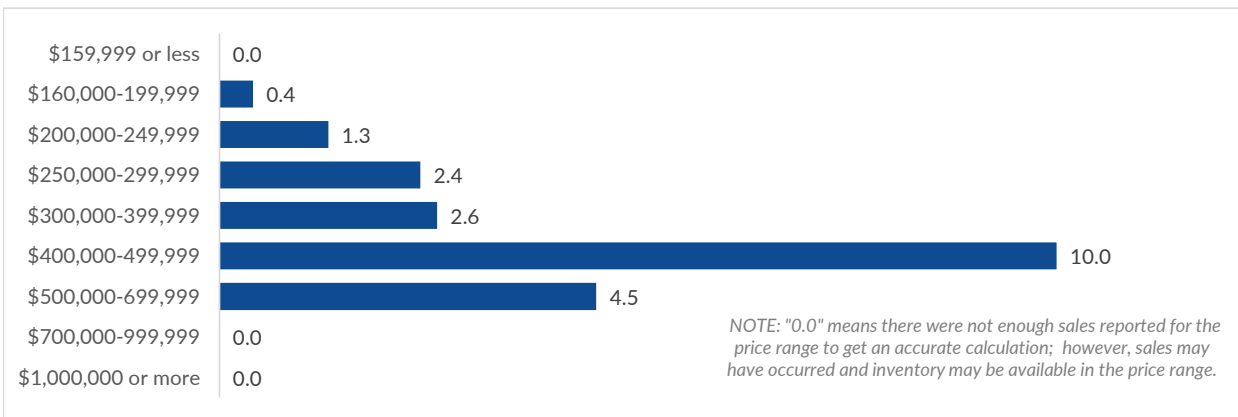
June 2018 Market Statistics

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Data from the Intermountain MLS as of July 11, 2018

Key Metrics	Jun 2017	Jun 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	40	99	147.5%	409	531	29.8%
Median Sales Price	\$201,092	\$262,736	30.7%	\$228,128	\$248,990	9.1%
Days on Market	45	50	11.1%	82	72	-12.2%
Pending Sales	151	327	116.6%	--	--	--
Inventory	403	200	-50.4%	--	--	--
Months Supply of Inventory	4.4	2.2	-50.0%	--	--	--

Months Supply of Inventory by Price Range



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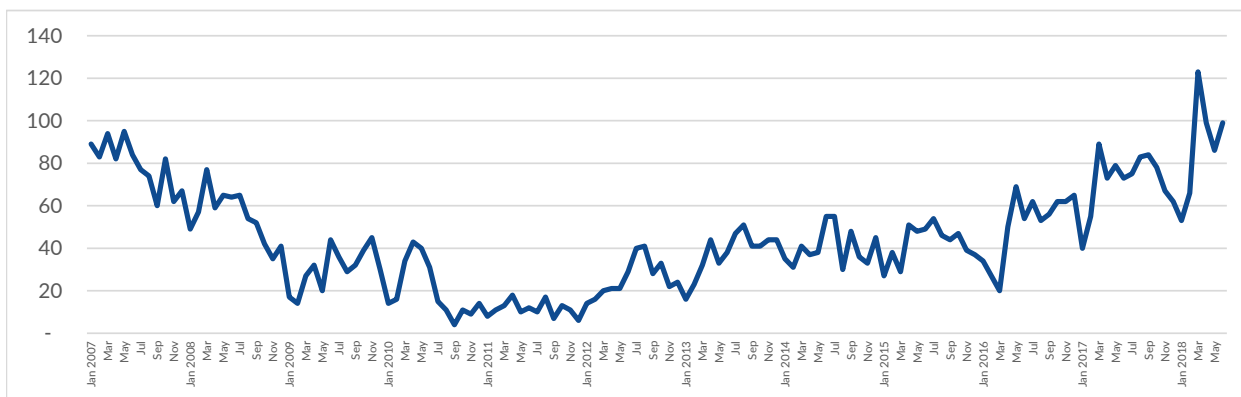
Canyon County – New Construction

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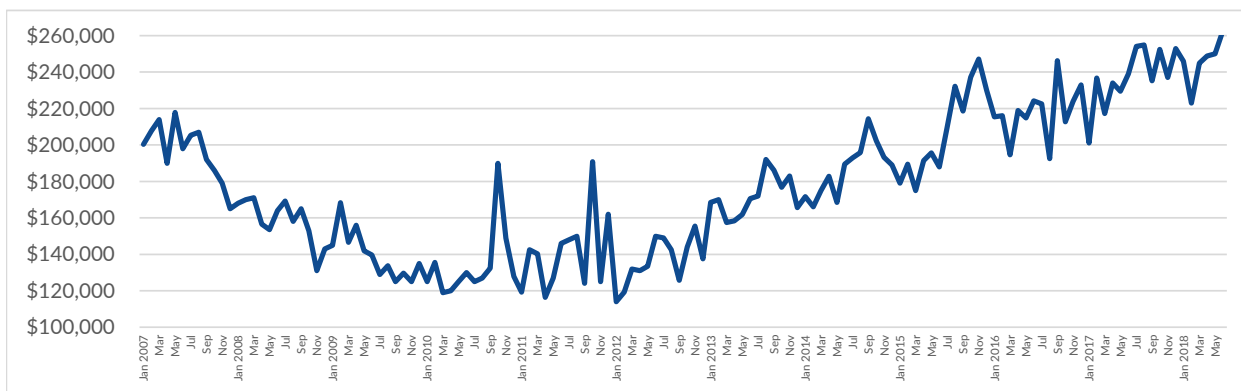
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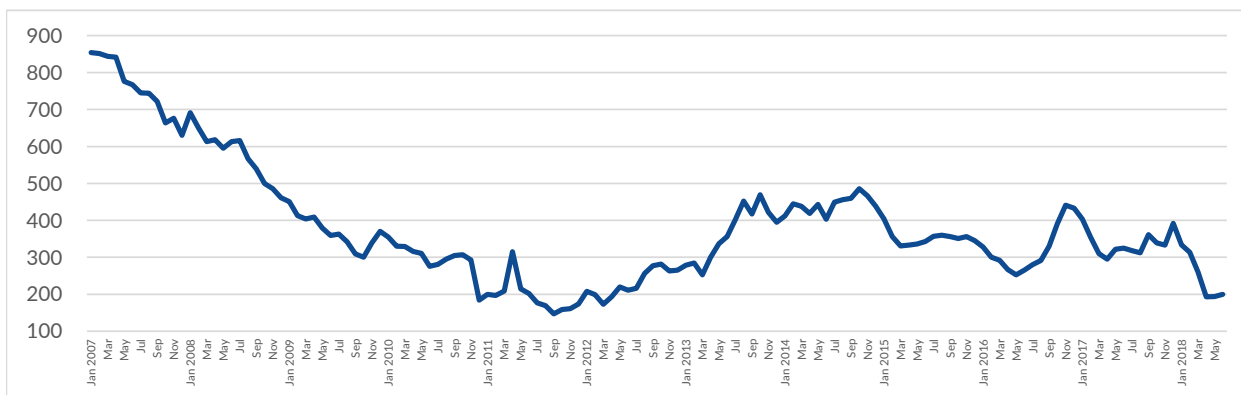
Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 99



Median Sales Price High: \$262,736 in Jun 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$262,736



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 200





Canyon County – Single-Family Homes

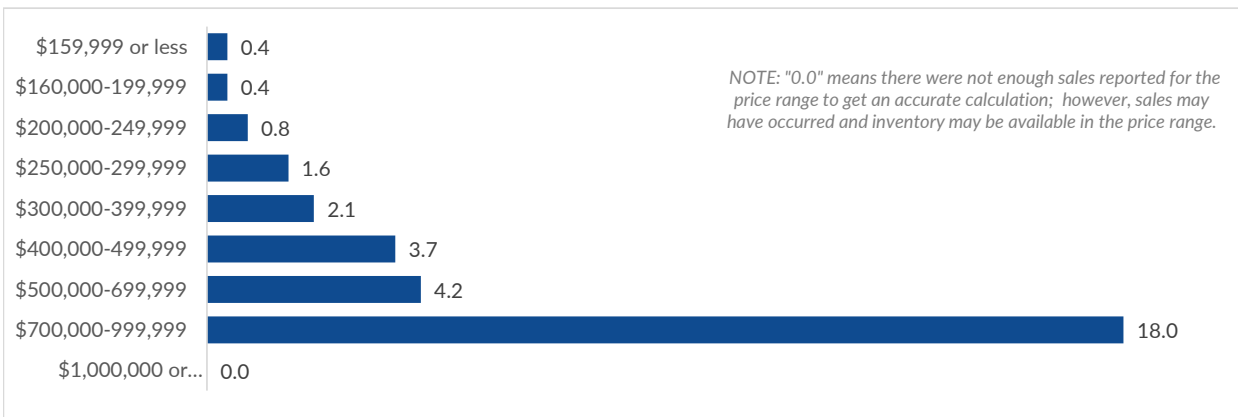
June 2018 Market Statistics

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Data from the Intermountain MLS as of July 11, 2018

Key Metrics	Jun 2017	Jun 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	436	473	8.5%	2,016	2,391	18.6%
Median Sales Price	\$163,750	\$224,900	37.3%	\$158,000	\$209,900	32.8%
Days on Market	32	25	-21.9%	47	39	-17.0%
Pending Sales	677	802	18.5%	--	--	--
Inventory	915	566	-38.1%	--	--	--
Months Supply of Inventory	1.8	1.1	-38.9%	--	--	--

Months Supply of Inventory by Price Range



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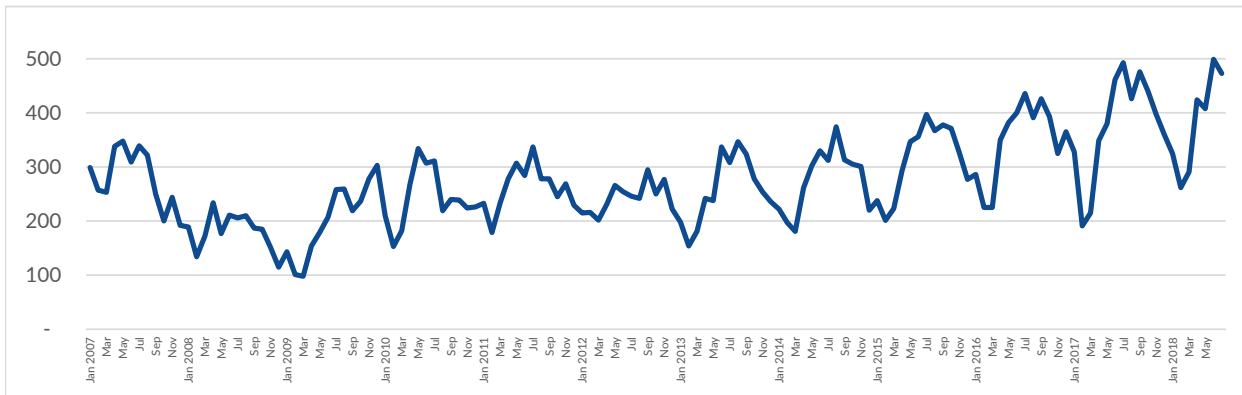
Canyon County — Single-Family Homes

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Closed Sales High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 473



Median Sales Price High: \$224,900 in Jun 2018 | Low: \$74,500 in May 2011 | Current Month: \$224,900



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 566

