

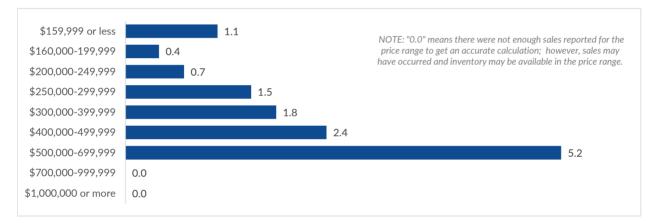
Canyon County – Existing/Resale

December 2018 Market Statistics

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Key Metrics	Dec 2017	Dec 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	265	227	-14.3%	3,696	3,855	4.3%
Median Sales Price	\$179,000	\$208,500	16.5%	\$172,000	\$204,000	18.6%
Days on Market	39	35	-10.3%	32	27	-15.6%
Pending Sales	323	292	-9.6%			
Inventory	303	282	-6.9%			
Months Supply of Inventory	1.3	1.0	-23.1%			

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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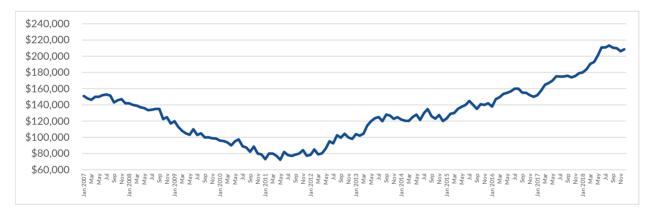
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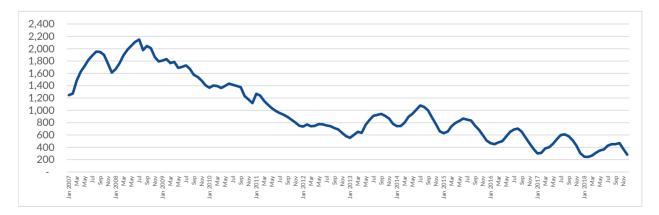




Median Sales Price High: \$213,250 in Aug 2018 | Low: \$72,250 in May 2011 | Current Month: \$208,500



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 282





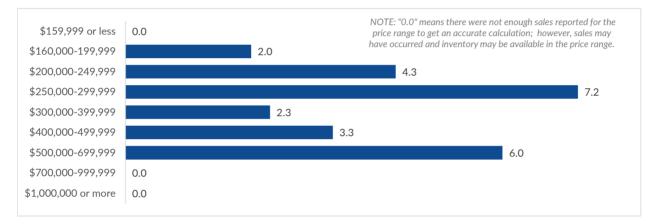
Canyon County – New Construction

December 2018 Market Statistics

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Key Metrics	Dec 2017	Dec 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	63	79	25.4%	875	1,018	16.3%
Median Sales Price	\$250,900	\$278,990	11.2%	\$236,990	\$262,881	10.9%
Days on Market	60	58	-3.3%	68	61	-10.3%
Pending Sales	222	206	-7.2%			
Inventory	392	326	-16.8%			
Months Supply of Inventory	6.2	4.2	-32.3%			

Months Supply of Inventory by Price Range



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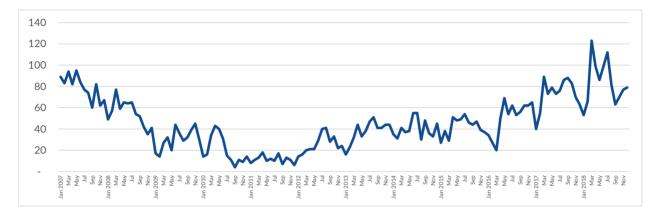


Canyon County – New Construction

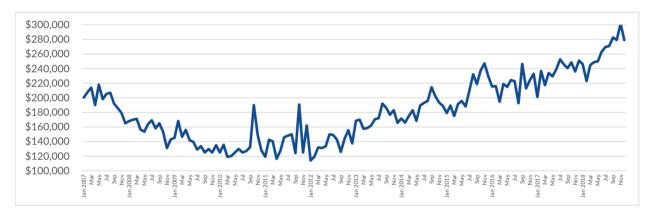
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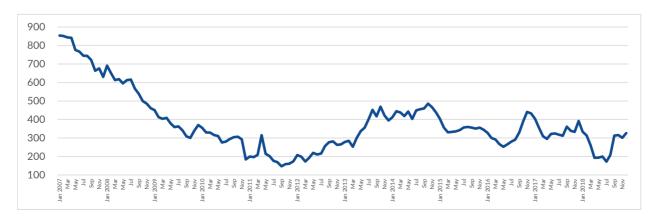
Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 79



Median Sales Price High: \$282,677 in Sept 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$278,990



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 326





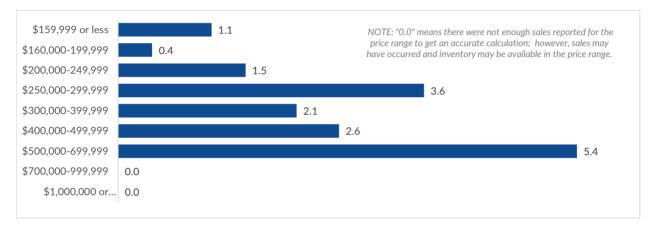
Canyon County – Single-Family Homes

December 2018 Market Statistics

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Key Metrics	Dec 2017	Dec 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	328	306	-6.7%	4,571	4,873	6.6%
Median Sales Price	\$192,900	\$228,015	18.2%	\$180,000	\$216,900	20.5%
Days on Market	43	41	-4.7%	39	34	-12.8%
Pending Sales	545	498	-8.6%			
Inventory	695	608	-12.5%			
Months Supply of Inventory	2.0	1.8	-10.0%			

Months Supply of Inventory by Price Range



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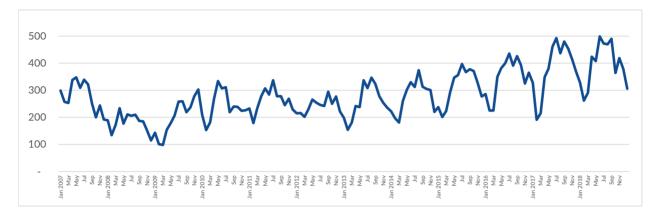


Canyon County – Single-Family Homes

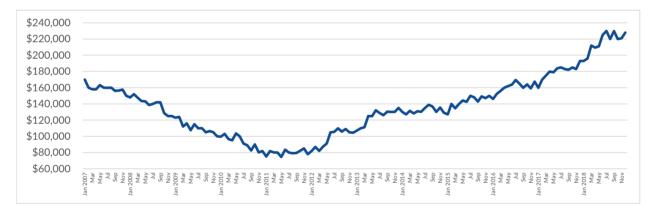
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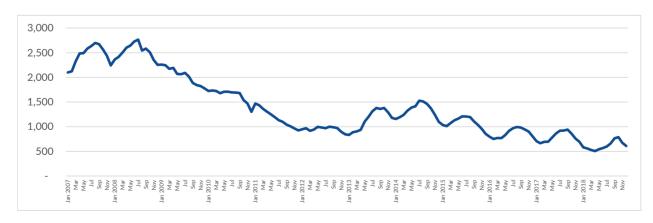
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Median Sales Price High: \$229,945 in Jul 2018 | Low: \$74,500 in May 2011 | Current Month: \$228,015





Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 608