

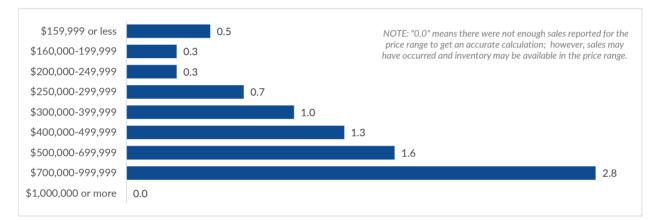
## Ada County – Existing/Resale

### **December 2018 Market Statistics**

Report provided by Boise Regional REALTORS® Data from the Intermountain MLS as of January 11, 2019

Key Metrics	Dec 2017	Dec 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	598	450	-24.7%	8,269	7,933	-4.1%
Median Sales Price	\$254,250	\$285,000	12.1%	\$247,500	\$290,000	17.2%
Days on Market	38	32	-15.8%	29	24	-17.2%
Pending Sales	543	467	-14.0%			
Inventory	537	498	-7.3%			
Months Supply of Inventory	0.9	0.9	0.0%			

#### Months Supply of Inventory by Price Range



#### **Explanation of Metrics and Notes on Data Sources and Methodology**

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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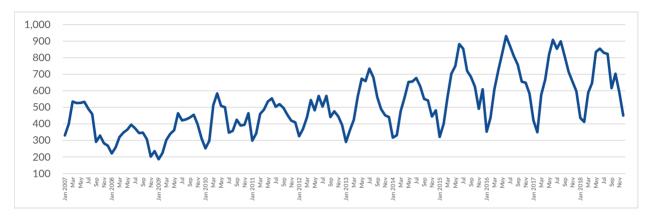


# Ada County – Existing/Resale

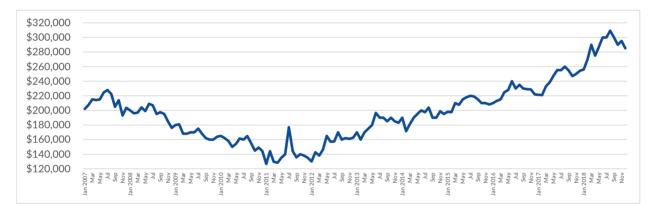
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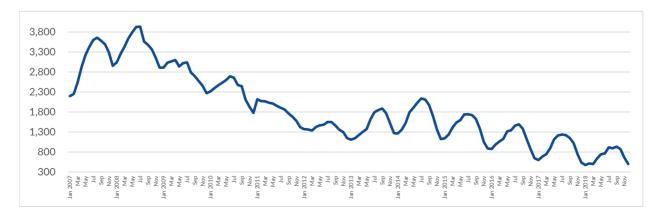




#### Median Sales Price High: \$309,200 in Aug 2018 | Low: \$126,500 in Jan 2011 | Current Month: \$285,000



#### Inventory of Homes for Sale High: 3,935 in Jul 2008 | Low: 474 in Jan 2018 | Current Month: 498





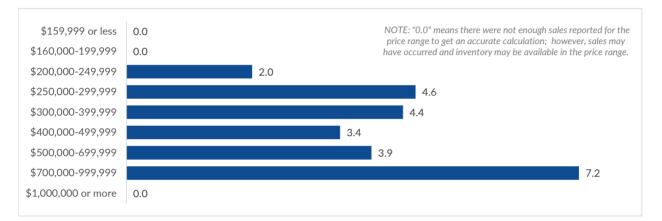
## Ada County – New Construction

## **December 2018 Market Statistics**

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Key Metrics	Dec 2017	Dec 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	224	248	10.7%	2,571	3,148	22.4%
Median Sales Price	\$359,415	\$399,970	11.3%	\$339,200	\$373,898	10.2%
Days on Market	51	52	2.0%	65	54	-16.9%
Pending Sales	637	617	-3.1%			
Inventory	854	993	16.3%			
Months Supply of Inventory	4.1	4.0	-2.4%			

#### Months Supply of Inventory by Price Range



#### **Explanation of Metrics and Notes on Data Sources and Methodology**

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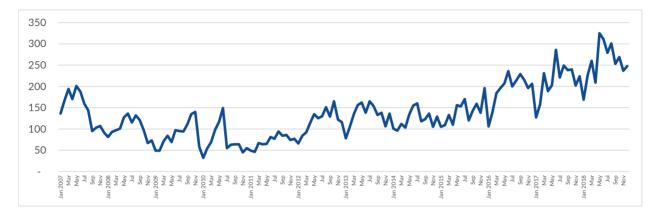


## Ada County – New Construction

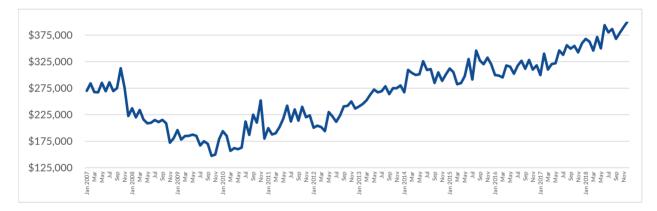
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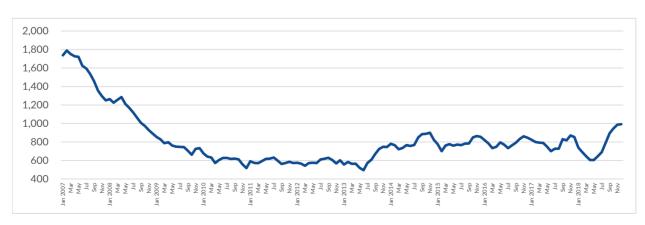
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#### Median Sales Price High: \$393,705 in Jun 2018 | Low: \$147,390 in Oct 2009 | Current Month: \$399,970





#### Inventory High: 1,894 in Sep 2006 (chart only goes to 2007) | Low: 495 in Jun 2013 | Current Month: 993



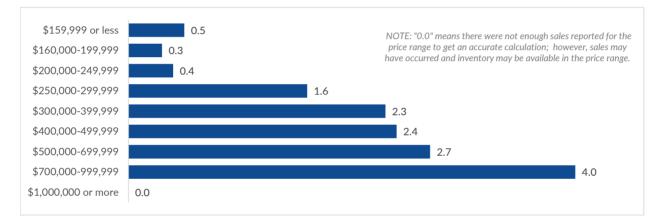
## Ada County – Single-Family Homes

## **December 2018 Market Statistics**

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Key Metrics	Dec 2017	Dec 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	822	698	-15.1%	10,840	11,081	2.2%
Median Sales Price	\$275,314	\$324,950	18.0%	\$260,000	\$314,000	20.8%
Days on Market	41	39	-4.9%	39	33	-15.4%
Pending Sales	1,180	1,084	-8.1%			
Inventory	1,391	1,491	7.2%			
Months Supply of Inventory	1.7	1.9	11.8%			

#### Months Supply of Inventory by Price Range



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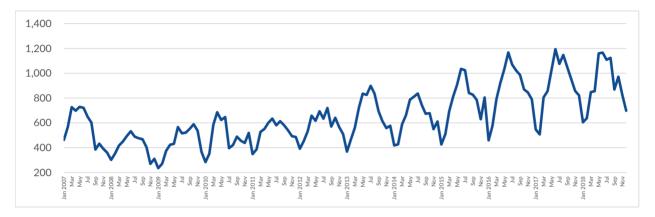


# Ada County – Single-Family Homes

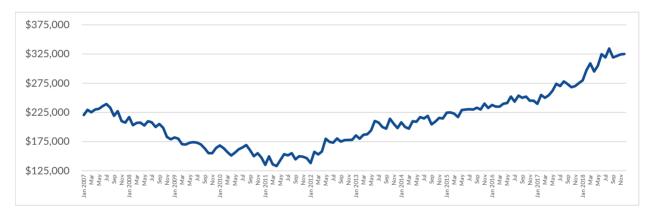
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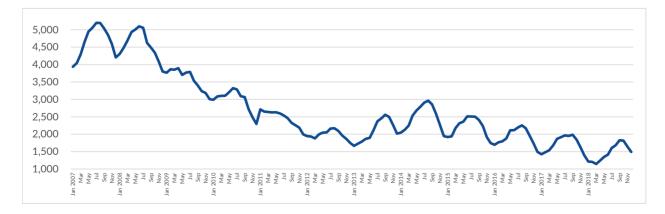
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#### Median Sales Price High: \$334,400 in Aug 2018 | Low: \$133,000 in Apr 2011 | Current Month: \$324,950





#### Inventory of Homes for Sale High: 5,198 in Jul 2007 | Low: 1,143 in Mar 2018 | Current Month: 1,491