

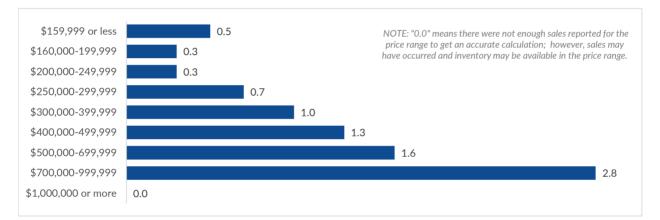
## Ada County – Existing/Resale

### **December 2018 Market Statistics**

Report provided by Boise Regional REALTORS® Data from the Intermountain MLS as of January 11, 2019

| Key Metrics                | Dec 2017  | Dec 2018  | % Chg  | YTD 2017  | YTD 2018  | % Chg  |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales               | 598       | 450       | -24.7% | 8,269     | 7,933     | -4.1%  |
| Median Sales Price         | \$254,250 | \$285,000 | 12.1%  | \$247,500 | \$290,000 | 17.2%  |
| Days on Market             | 38        | 32        | -15.8% | 29        | 24        | -17.2% |
| Pending Sales              | 543       | 467       | -14.0% |           |           |        |
| Inventory                  | 537       | 498       | -7.3%  |           |           |        |
| Months Supply of Inventory | 0.9       | 0.9       | 0.0%   |           |           |        |

#### Months Supply of Inventory by Price Range



#### **Explanation of Metrics and Notes on Data Sources and Methodology**

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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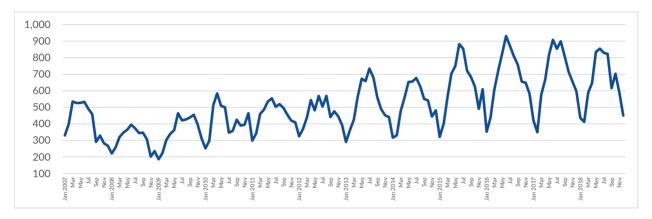


# Ada County – Existing/Resale

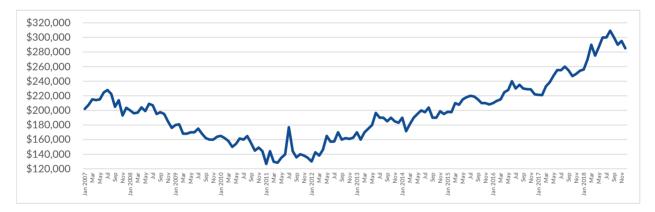
## **December 2018 Market Statistics**

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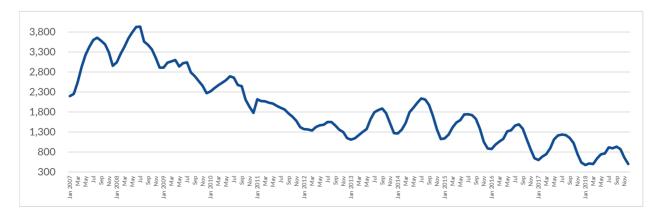




#### Median Sales Price High: \$309,200 in Aug 2018 | Low: \$126,500 in Jan 2011 | Current Month: \$285,000



#### Inventory of Homes for Sale High: 3,935 in Jul 2008 | Low: 474 in Jan 2018 | Current Month: 498





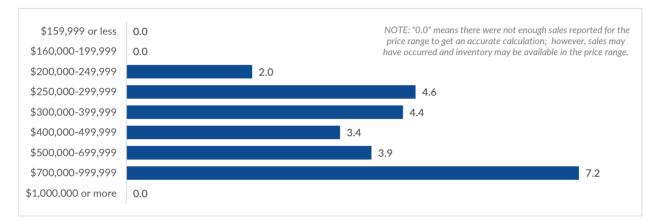
## Ada County – New Construction

## **December 2018 Market Statistics**

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| Key Metrics                | Dec 2017  | Dec 2018  | % Chg | YTD 2017  | YTD 2018  | % Chg  |
|----------------------------|-----------|-----------|-------|-----------|-----------|--------|
| Closed Sales               | 224       | 248       | 10.7% | 2,571     | 3,148     | 22.4%  |
| Median Sales Price         | \$359,415 | \$399,970 | 11.3% | \$339,200 | \$373,898 | 10.2%  |
| Days on Market             | 51        | 52        | 2.0%  | 65        | 54        | -16.9% |
| Pending Sales              | 637       | 617       | -3.1% |           |           |        |
| Inventory                  | 854       | 993       | 16.3% |           |           |        |
| Months Supply of Inventory | 4.1       | 4.0       | -2.4% |           |           |        |

#### Months Supply of Inventory by Price Range



#### **Explanation of Metrics and Notes on Data Sources and Methodology**

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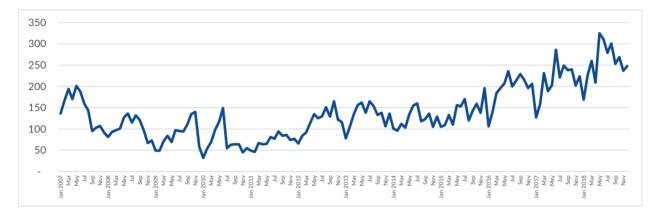


## Ada County – New Construction

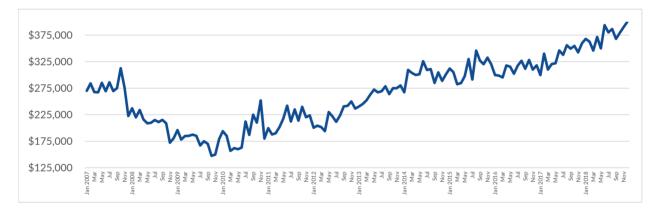
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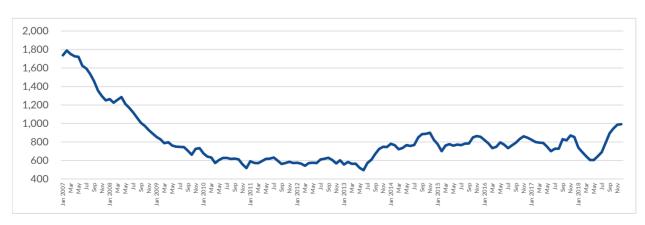
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#### Median Sales Price High: \$393,705 in Jun 2018 | Low: \$147,390 in Oct 2009 | Current Month: \$399,970





#### Inventory High: 1,894 in Sep 2006 (chart only goes to 2007) | Low: 495 in Jun 2013 | Current Month: 993



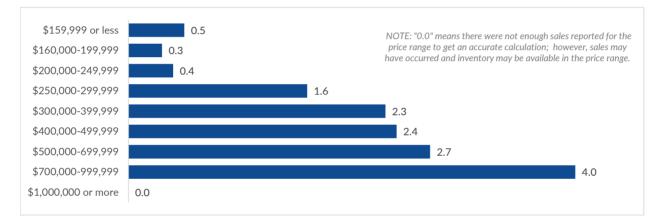
## Ada County – Single-Family Homes

## **December 2018 Market Statistics**

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| Key Metrics                | Dec 2017  | Dec 2018  | % Chg  | YTD 2017  | YTD 2018  | % Chg  |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales               | 822       | 698       | -15.1% | 10,840    | 11,081    | 2.2%   |
| Median Sales Price         | \$275,314 | \$324,950 | 18.0%  | \$260,000 | \$314,000 | 20.8%  |
| Days on Market             | 41        | 39        | -4.9%  | 39        | 33        | -15.4% |
| Pending Sales              | 1,180     | 1,084     | -8.1%  |           |           |        |
| Inventory                  | 1,391     | 1,491     | 7.2%   |           |           |        |
| Months Supply of Inventory | 1.7       | 1.9       | 11.8%  |           |           |        |

#### Months Supply of Inventory by Price Range



#### **Explanation of Metrics and Notes on Data Sources and Methodology**

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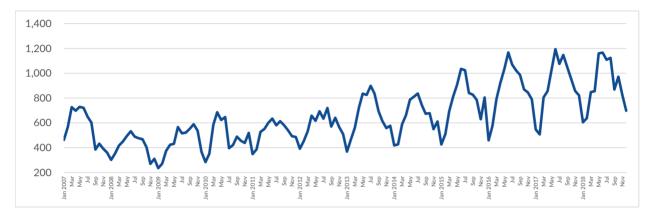


# Ada County – Single-Family Homes

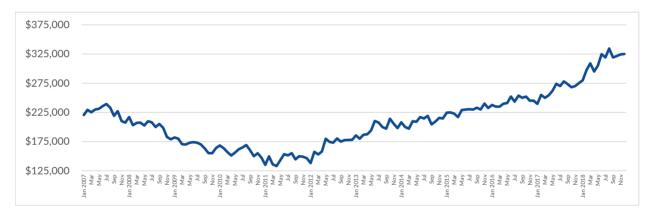
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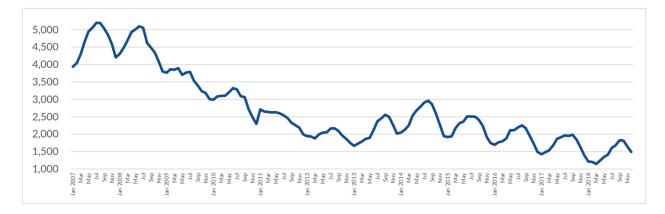
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#### Median Sales Price High: \$334,400 in Aug 2018 | Low: \$133,000 in Apr 2011 | Current Month: \$324,950





#### Inventory of Homes for Sale High: 5,198 in Jul 2007 | Low: 1,143 in Mar 2018 | Current Month: 1,491