



Canyon County – Existing/Resale

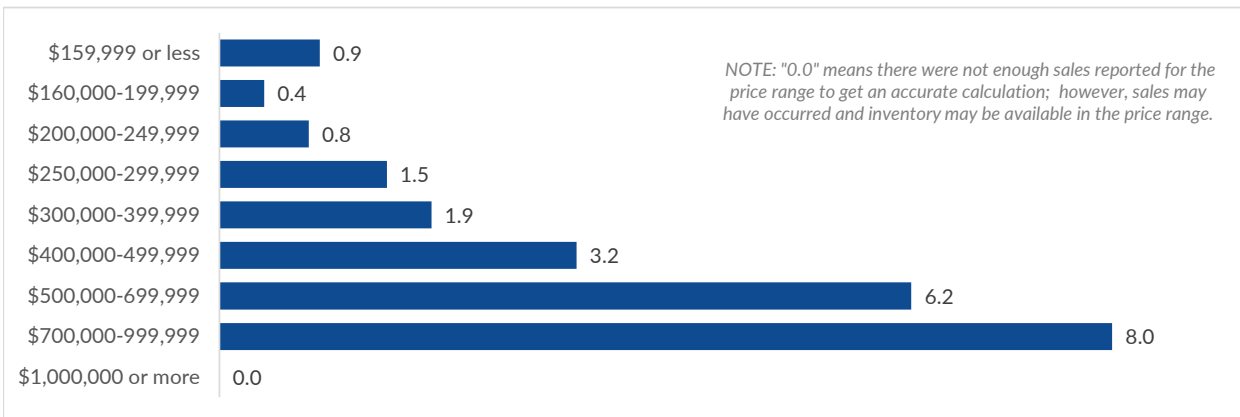
August 2018 Market Statistics

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Data from the Intermountain MLS as of September 11, 2018

Key Metrics	Aug 2017	Aug 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	394	408	3.6%	2,437	2,644	8.5%
Median Sales Price	\$174,900	\$213,250	21.9%	\$170,000	\$200,000	17.6%
Days on Market	27	22	-18.5%	31	27	-12.9%
Pending Sales	510	432	-15.3%	--	--	--
Inventory	610	452	-25.9%	--	--	--
Months Supply of Inventory	1.6	1.2	-25.0%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales – A count of the actual sales that have closed; Median Sales Price – The price at which half the homes sold for more and half sold for less; Days on Market – Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales – A count of the homes that were under contract, and should close within 30-90 days; Inventory – A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory – Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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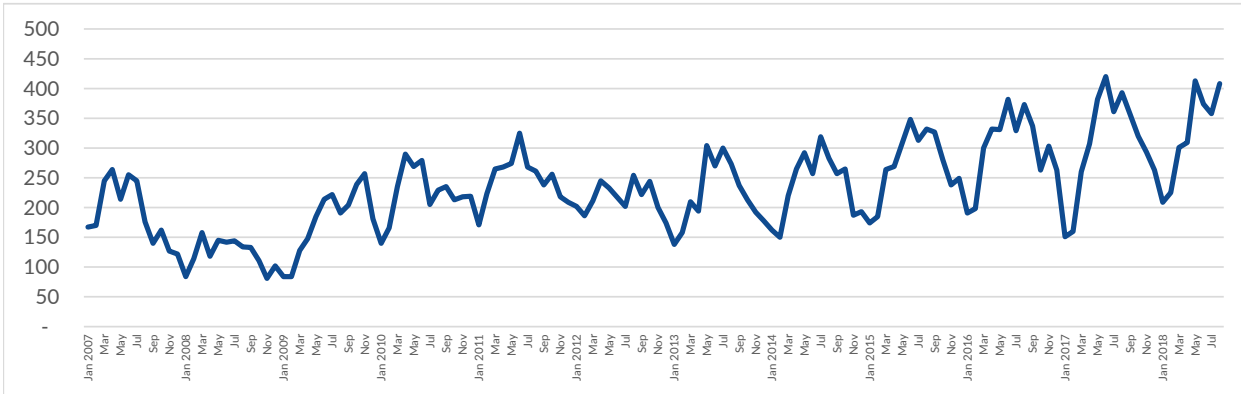
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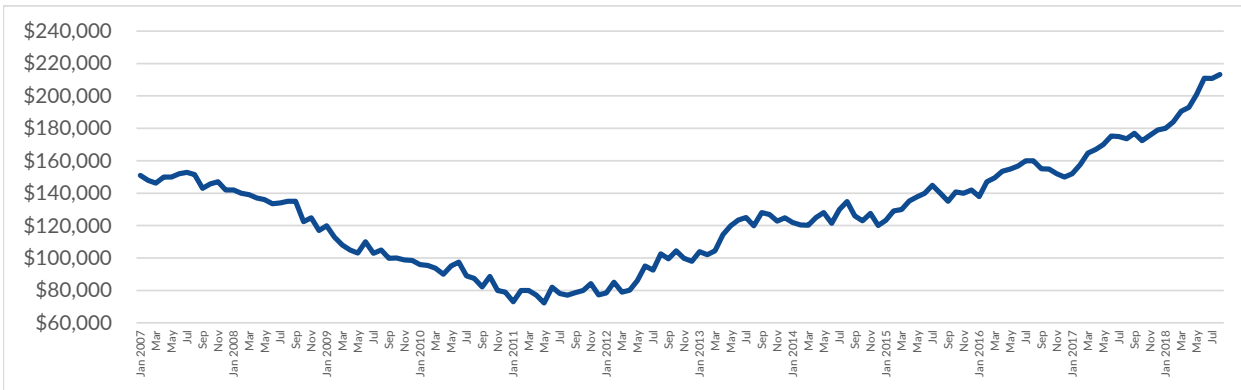
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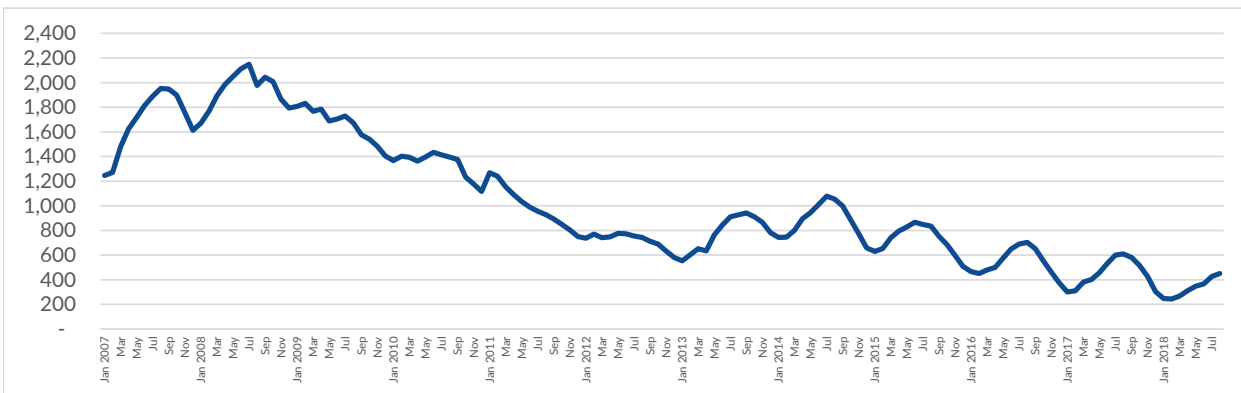
Closed Sales High: 473 in Aug 2005 (chart only goes to 2007) | Low: 81 in Nov 2008 | Current Month: 408



Median Sales Price High: \$213,250 in Aug 2018 | Low: \$72,250 in May 2011 | Current Month: \$213,250



Inventory of Homes for Sale High: 2,149 in Jul 2008 | Low: 244 in Feb 2018 | Current Month: 452





Canyon County – New Construction

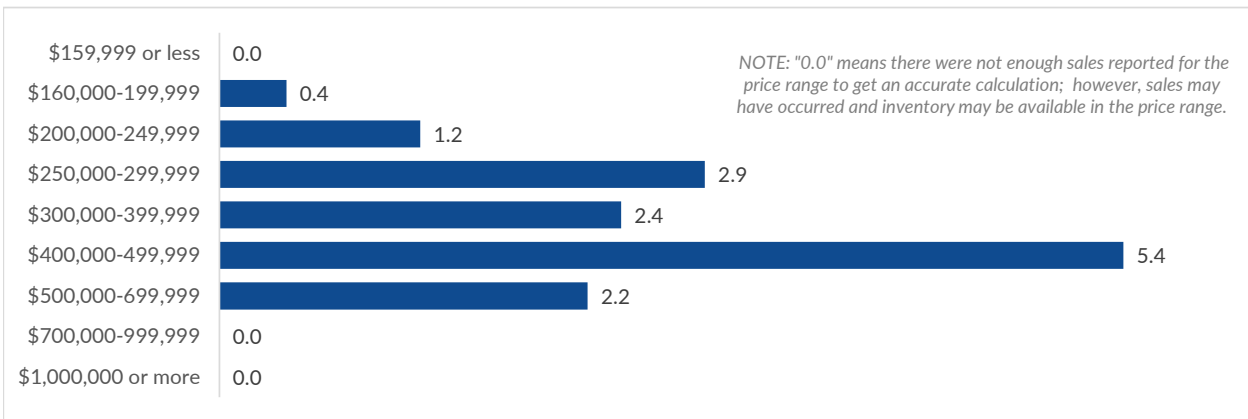
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Key Metrics	Aug 2017	Aug 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	86	82	-4.7%	571	725	27.0%
Median Sales Price	\$245,795	\$270,990	10.3%	\$233,990	\$254,900	8.9%
Days on Market	54	52	-3.7%	75	67	-10.7%
Pending Sales	265	267	0.8%	--	--	--
Inventory	312	208	-33.3%	--	--	--
Months Supply of Inventory	3.9	2.2	-43.6%	--	--	--

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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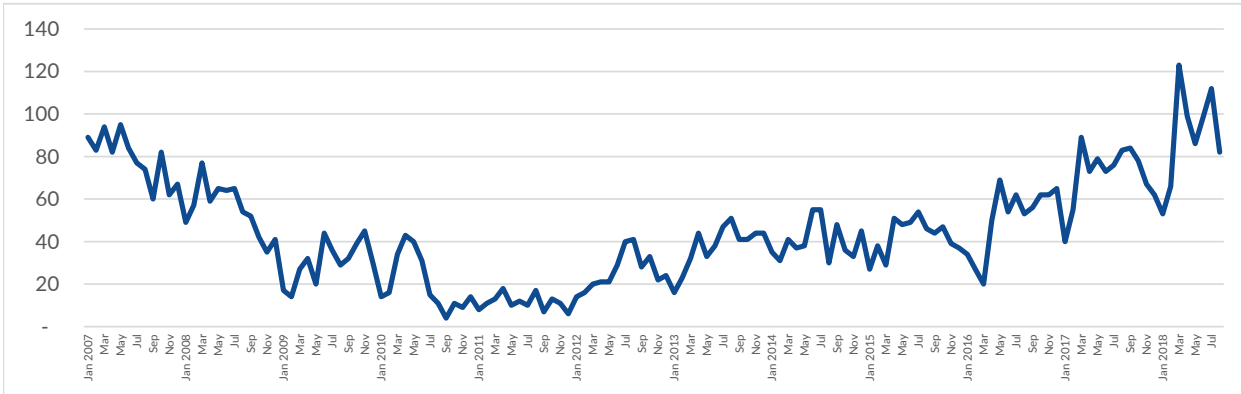
Canyon County – New Construction

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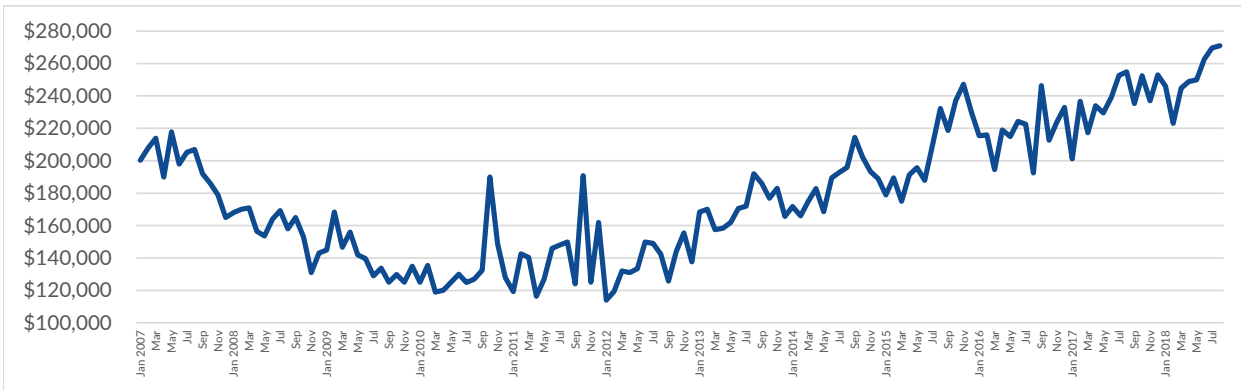
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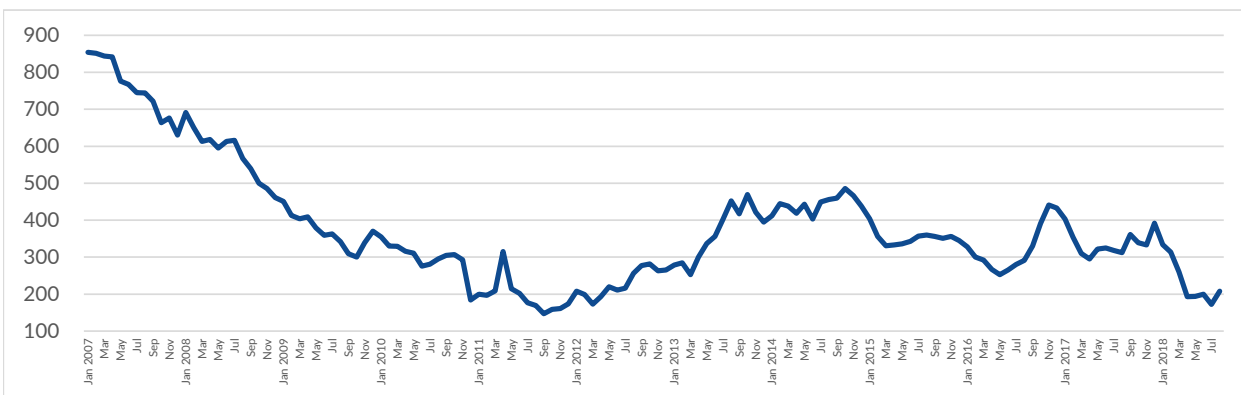
Closed Sales High: 213 in Nov 2005 (chart only goes to 2007) | Low: 4 in Sept 2010 | Current Month: 82



Median Sales Price High: \$270,990 in Aug 2018 | Low: \$113,995 in Jan 2012 | Current Month: \$270,990



Inventory of Homes for Sale High: 854 in Jan 2007 | Low: 147 in Sept 2011 | Current Month: 208





Canyon County – Single-Family Homes

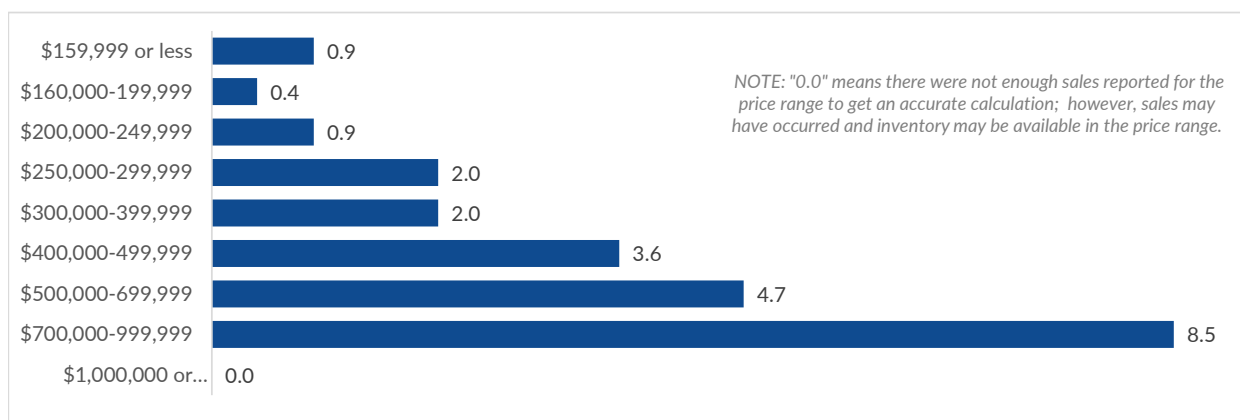
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Key Metrics	Aug 2017	Aug 2018	% Chg	YTD 2017	YTD 2018	% Chg
Closed Sales	480	490	2.1%	3,008	3,369	12.0%
Median Sales Price	\$183,000	\$220,000	20.2%	\$179,900	\$214,000	19.0%
Days on Market	32	27	-15.6%	39	36	-7.7%
Pending Sales	775	699	-9.8%	--	--	--
Inventory	922	660	-28.4%	--	--	--
Months Supply of Inventory	2.0	1.4	-30.0%	--	--	--

Months Supply of Inventory by Price Range



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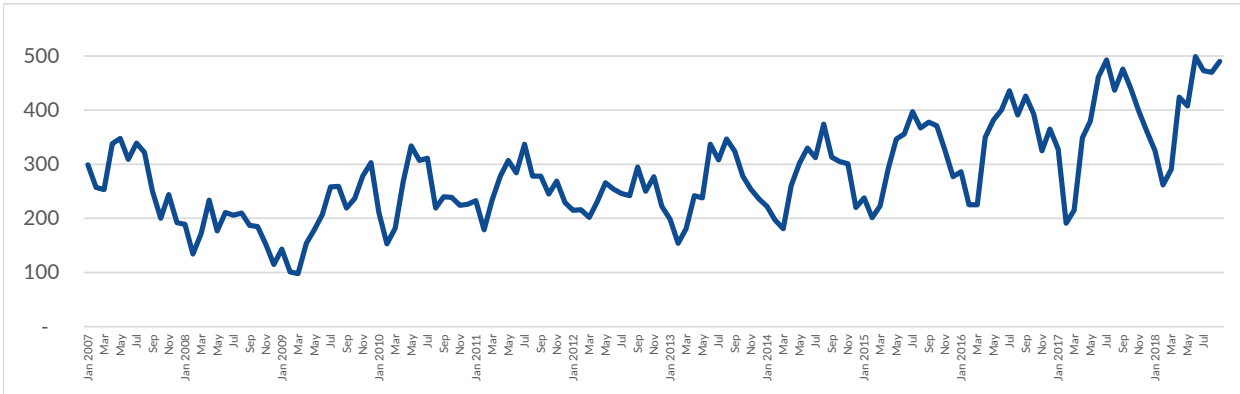
Canyon County – Single-Family Homes

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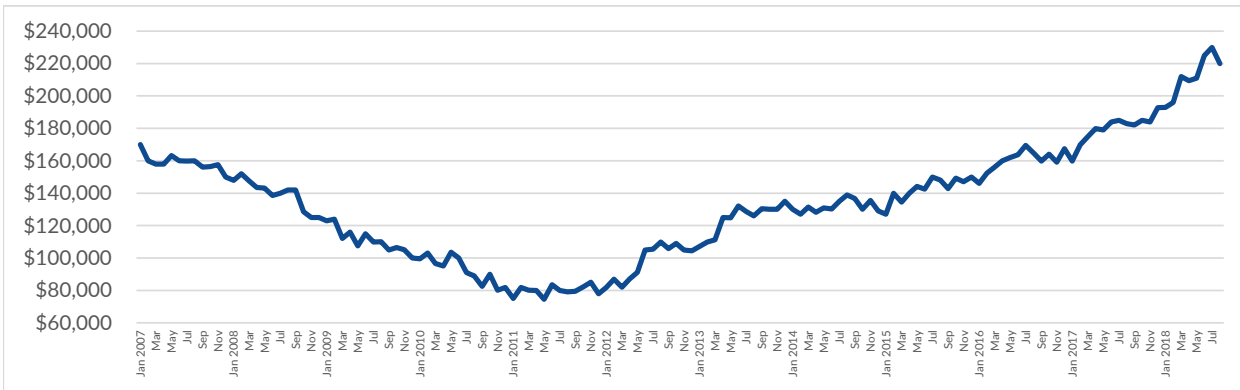
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Data from the Intermountain MLS as of September 11, 2018

Closed Sales High: 663 in Aug 2005 (chart only goes to 2007) | Low: 98 in Feb 2009 | Current Month: 490



Median Sales Price High: \$229,945 in Jul 2018 | Low: \$74,500 in May 2011 | Current Month: \$220,000



Inventory of Homes for Sale High: 2,765 in Jul 2008 | Low: 505 in Apr 2018 | Current Month: 660

