

Ada County — Single-Family Homes

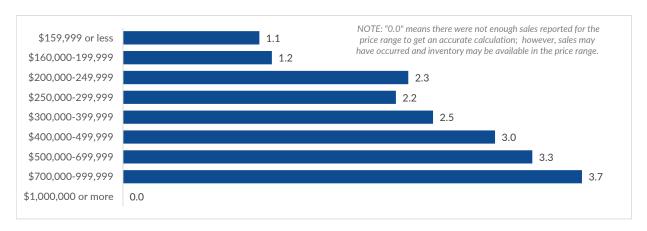
August 2016 Market Statistics

Report provided by Boise Regional REALTORS®

Data from the Intermountain MLS as of September 11, 2016

| Key Metrics | Aug 2015 | Aug 2016 | % Chg | YTD 2015 | YTD 2016 | % Chg |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales | 841 | 1,017 | 20.9% | 6,244 | 7,047 | 12.9% |
| Median Sales Price | \$229,900 | \$253,000 | 10.0% | \$226,000 | \$242,300 | 7.2% |
| Days on Market | 45 | 35 | -22.2% | 51 | 43 | -15.7% |
| Pending Sales | 1,279 | 1,511 | 18.1% | | | |
| Inventory | 2,504 | 2,254 | -10.0% | | | |
| Months Supply of Inventory | 2.7 | 2.2 | -18.5% | | | |

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

Closed Sales — A count of the actual sales that have closed; Median Sales Price — The price at which half the homes sold for more, and half sold for less; Days on Market — Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales — A count of the homes that were under contract, and should close within 30-90 days; Inventory — A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory — Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.

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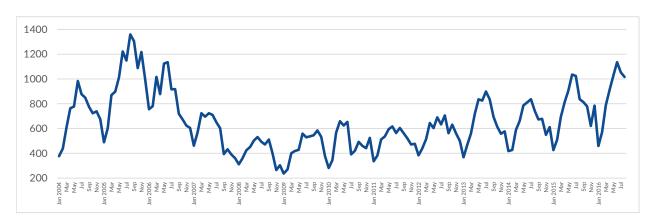
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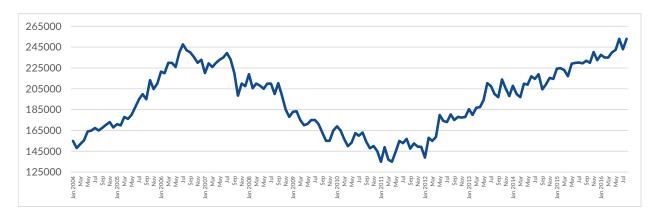
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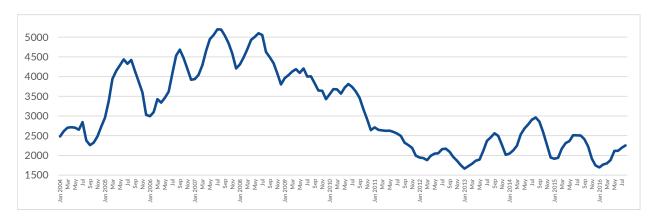
Closed Sales High: 1,359 in Aug 2005 | Low: 237 in Jan 2009 | Current Month: 1,017



Median Sales Price High: \$253,000 in Aug 2016 | Low: \$134,900 in Jan 2011 | Current Month: \$253,000



Inventory of Homes for Sale High: 5,198 in Jul 2007 | Low: 1,664 in Jan 2013 | Current Month: 2,254





Ada County — Existing/Resale

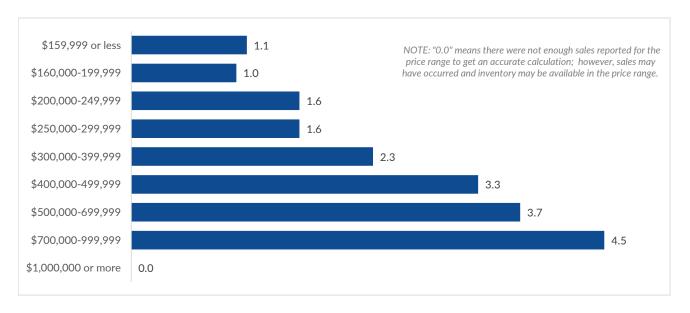
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| Key Metrics | Aug 2015 | Aug 2016 | % Chg | YTD 2015 | YTD 2016 | % Chg |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales | 721 | 803 | 11.4% | 5,189 | 5,564 | 7.2% |
| Median Sales Price | \$219,000 | \$235,000 | 7.3% | \$213,500 | \$227,000 | 6.3% |
| Days on Market | 41 | 31 | -24.4% | 43 | 34 | -20.9% |
| Pending Sales | 901 | 952 | 5.7% | | | |
| Inventory | 1,721 | 1,491 | -13.4% | | | |
| Months Supply of Inventory | 2.2 | 1.8 | -18.2% | | | |

Months Supply of Existing/Resale Inventory by Price Range



Explanation of Metrics

Closed Sales — A count of the actual sales that have closed; Median Sales Price — The price at which half the homes sold for more, and half sold for less; Days on Market — Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales — A count of the homes that were under contract, and should close within 30-90 days; Inventory — A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory — Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.



Ada County — Existing/Resale

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| A (* * 1 - NALC A | Closed Sales | | | Median Sales Price | | | |
|----------------------------|--------------|----------|--------|--------------------|-----------|--------|--|
| Activity by MLS Area | Aug 2015 | Aug 2016 | % Chg | Aug 2015 | Aug 2016 | % Chg | |
| Boise N (0100) | 36 | 39 | 8.3% | \$293,750 | \$345,000 | 17.4% | |
| Boise NE (0200) | 23 | 15 | -34.8% | \$355,000 | \$430,000 | 21.1% | |
| Boise SE (0300) | 59 | 60 | 1.7% | \$215,000 | \$240,250 | 11.7% | |
| Boise Bench (0400) | 61 | 51 | -16.4% | \$160,000 | \$170,000 | 6.3% | |
| Boise S (0500) | 27 | 35 | 29.6% | \$225,000 | \$250,000 | 11.1% | |
| Boise SW-Meridian (0550) | 57 | 88 | 54.4% | \$189,000 | \$216,450 | 14.5% | |
| Boise W (0600) | 34 | 47 | 38.2% | \$168,967 | \$190,000 | 12.4% | |
| Boise W-Garden City (0650) | 64 | 76 | 18.8% | \$218,350 | \$217,500 | -0.4% | |
| Garden City (0700) | 3 | | | \$158,500 | | | |
| Boise NW (0800) | 47 | 48 | 2.1% | \$210,000 | \$255,950 | 21.9% | |
| Eagle (0900) | 59 | 60 | 1.7% | \$343,000 | \$415,500 | 21.1% | |
| Star (0950) | 22 | 28 | 27.3% | \$238,750 | \$236,400 | -1.0% | |
| Meridian SE (1000) | 32 | 23 | -28.1% | \$291,000 | \$246,011 | -15.5% | |
| Meridian SW (1010) | 6 | 13 | 116.7% | \$219,975 | \$333,900 | 51.8% | |
| Meridian NE (1020) | 48 | 67 | 39.6% | \$214,950 | \$255,000 | 18.6% | |
| Meridian NW (1030) | 94 | 109 | 16.0% | \$219,900 | \$227,000 | 3.2% | |
| Kuna (1100) | 47 | 48 | 2.1% | \$157,900 | \$189,250 | 19.9% | |

Notes on Data Sources and Methodology

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Ada County — New Construction

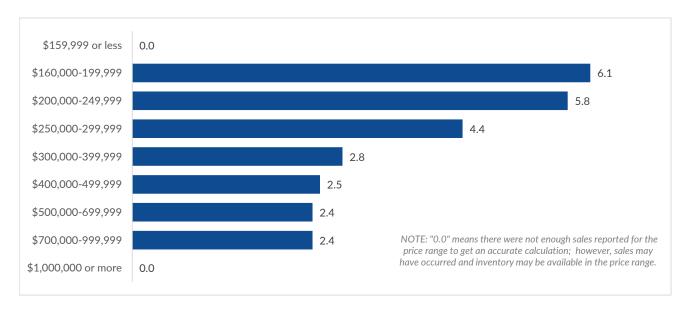
August 2016 Market Statistics

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| Key Metrics | Aug 2015 | Aug 2016 | % Chg | YTD 2015 | YTD 2016 | % Chg |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales | 120 | 214 | 78.3% | 1,055 | 1,483 | 40.6% |
| Median Sales Price | \$345,890 | \$328,662 | -5.0% | \$303,082 | \$311,850 | 2.9% |
| Days on Market | 67 | 51 | -23.9% | 86 | 77 | -10.5% |
| Pending Sales | 378 | 559 | 47.9% | | | |
| Inventory | 783 | 763 | -2.6% | | | |
| Months Supply of Inventory | 5.5 | 3.7 | -32.7% | | | |

Months Supply of New Construction Inventory by Price Range



Explanation of Metrics

Closed Sales — A count of the actual sales that have closed; Median Sales Price — The price at which half the homes sold for more, and half sold for less; Days on Market — Average, cumulative number of days between when a property is listed and when it goes pending; Pending Sales — A count of the homes that were under contract, and should close within 30-90 days; Inventory — A count of the homes for sale on the 11th day of a given month following the one reported; Months Supply of Inventory — Takes the number of homes for sale divided by the average number of closed sales by month for the preceding twelve months. A balanced market—not favoring buyers or sellers—is typically between 4-6 months of supply.



Ada County — New Construction

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| A attractor but NALC Assault | Closed Sales | | | Median Sales Price | | | |
|------------------------------|--------------|----------|--------|--------------------|-----------|--------|--|
| Activity by MLS Area | Aug 2015 | Aug 2016 | % Chg | Aug 2015 | Aug 2016 | % Chg | |
| Boise N (0100) | 3 | 1 | -66.7% | \$448,000 | \$295,725 | -34.0% | |
| Boise NE (0200) | 9 | 9 | 0.0% | \$391,000 | \$406,000 | 3.8% | |
| Boise SE (0300) | 2 | 4 | 100.0% | \$319,729 | \$278,052 | -13.0% | |
| Boise Bench (0400) | 1 | 1 | 0.0% | \$212,900 | \$240,025 | 12.7% | |
| Boise S (0500) | 2 | 4 | 100.0% | \$304,950 | \$278,450 | -8.7% | |
| Boise SW-Meridian (0550) | 8 | 20 | 150.0% | \$234,120 | \$263,918 | 12.7% | |
| Boise W (0600) | 1 | 2 | 100.0% | \$192,748 | \$174,900 | -9.3% | |
| Boise W-Garden City (0650) | 5 | | | \$175,000 | | | |
| Garden City (0700) | | 1 | | | \$227,900 | | |
| Boise NW (0800) | 3 | 16 | 433.3% | \$219,690 | \$373,849 | 70.2% | |
| Eagle (0900) | 26 | 37 | 42.3% | \$450,111 | \$429,900 | -4.5% | |
| Star (0950) | 8 | 12 | 50.0% | \$336,650 | \$344,200 | 2.2% | |
| Meridian SE (1000) | 15 | 25 | 66.7% | \$352,405 | \$348,357 | -1.1% | |
| Meridian SW (1010) | 3 | 12 | 300.0% | \$309,241 | \$347,400 | 12.3% | |
| Meridian NE (1020) | 6 | 6 | 0.0% | \$310,011 | \$228,900 | -26.2% | |
| Meridian NW (1030) | 21 | 48 | 128.6% | \$317,250 | \$329,450 | 3.8% | |
| Kuna (1100) | 6 | 16 | 166.7% | \$200,859 | \$249,575 | 24.3% | |

Notes on Data Sources and Methodology

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Canyon County — Single-Family Homes

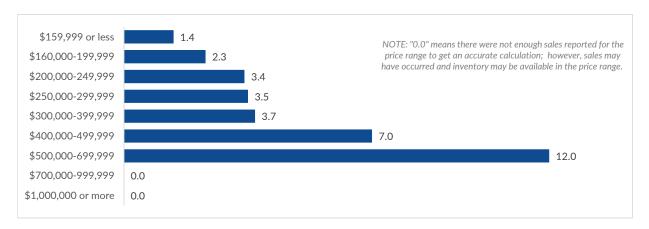
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| Key Metrics | Aug 2015 | Aug 2016 | % Chg | YTD 2015 | YTD 2016 | % Chg |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales | 378 | 424 | 12.2% | 2,557 | 2,844 | 11.2% |
| Median Sales Price | \$148,037 | \$164,900 | 11.4% | \$142,000 | \$160,000 | 12.7% |
| Days on Market | 46 | 45 | -2.2% | 59 | 45 | -23.7% |
| Pending Sales | 549 | 639 | 16.4% | | | |
| Inventory | 1,196 | 994 | -16.9% | | | |
| Months Supply of Inventory | 3.2 | 2.4 | -25.0% | | | |

Months Supply of Inventory by Price Range



Explanation of Metrics and Notes on Data Sources and Methodology

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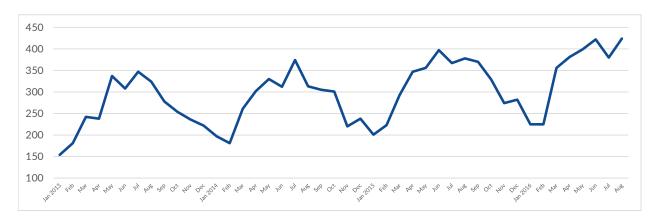
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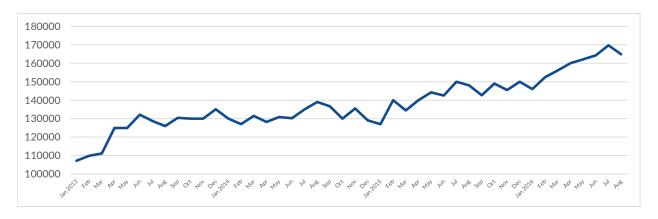
Canyon County — Single-Family Homes August 2016 Market Statistics

NOTE: Boise Regional REALTORS® began compiling Canyon County stats in 2013, therefore longer historical comparisons are not available. Highs and lows noted are only for the timeframe shown and not reflective of prior activity. Data from the Intermountain MLS as of September 11, 2016.

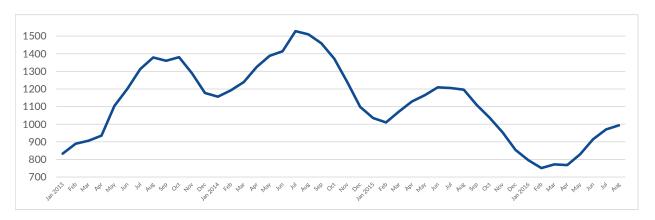
Closed Sales High: 424 in Aug 2016 | Low: 154 in Jan 2013 | Current Month: 424



Median Sales Price High: \$169,700 in Jul 2016 | Low: \$107,202 in Jan 2013 | Current Month: \$164,900



Inventory of Homes for Sale High: 1,528 in Jul 2014 | Low: 751 in Feb 2016 | Current Month: 994





Canyon County — Existing/Resale

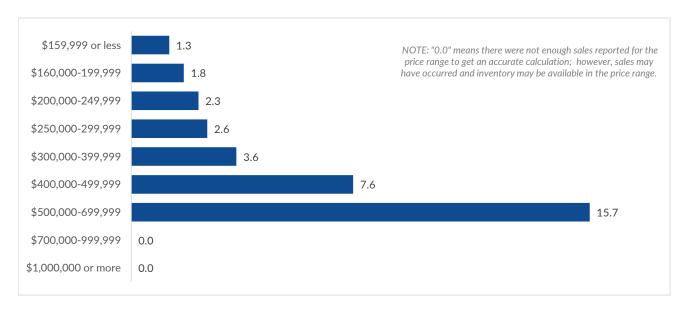
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| Key Metrics | Aug 2015 | Aug 2016 | % Chg | YTD 2015 | YTD 2016 | % Chg |
|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales | 332 | 372 | 12.0% | 2,215 | 2,444 | 10.3% |
| Median Sales Price | \$140,000 | \$160,000 | 14.3% | \$136,000 | \$154,000 | 13.2% |
| Days on Market | 45 | 37 | -17.8% | 54 | 40 | -25.9% |
| Pending Sales | 433 | 483 | 11.5% | | | |
| Inventory | 836 | 703 | -15.9% | | | |
| Months Supply of Inventory | 2.6 | 2.0 | -23.1% | | | |

Months Supply of Existing/Resale Inventory by Price Range



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| A .: .: L . NALC A | Closed Sales | | | Median Sales Price | | |
|----------------------|--------------|----------|--------|--------------------|-----------|--------|
| Activity by MLS Area | Aug 2015 | Aug 2016 | % Chg | Aug 2015 | Aug 2016 | % Chg |
| Nampa NE (1250) | 58 | 56 | -3.4% | \$144,500 | \$170,500 | 18.0% |
| Nampa S (1260) | 94 | 85 | -9.6% | \$144,500 | \$170,000 | 17.6% |
| Melba (1265) | 4 | 2 | -50.0% | \$163,000 | \$201,500 | 23.6% |
| Nampa NW (1270) | 54 | 69 | 107.1% | \$126,200 | \$144,000 | 14.1% |
| Caldwell NW (1275) | 14 | 29 | 107.1% | \$135,150 | \$145,000 | 7.3% |
| Caldwell SW (1280) | 71 | 60 | -15.5% | \$130,000 | \$149,900 | 15.3% |
| Middleton (1285) | 25 | 39 | 56.0% | \$164,900 | \$197,000 | 19.5% |
| Parma (1292) | 1 | 9 | 800.0% | \$355,000 | \$165,000 | -53.5% |
| Wilder (1293) | 3 | 5 | 66.7% | \$75,000 | \$160,000 | 113.3% |
| Greenleaf (1294) | | 2 | | | \$169,500 | |

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Canyon County — New Construction

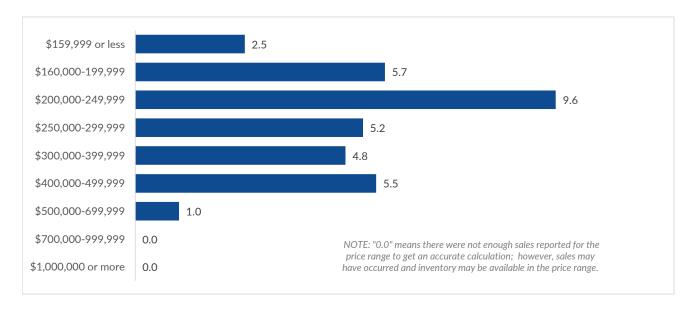
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|----------------------------|-----------|-----------|--------|-----------|-----------|--------|
| Closed Sales | 46 | 52 | 13.0% | 342 | 400 | 17.0% |
| Median Sales Price | \$232,234 | \$195,205 | -15.9% | \$197,758 | \$212,714 | 7.6% |
| Days on Market | 57 | 101 | 77.2% | 88 | 77 | -12.5% |
| Pending Sales | 116 | 156 | 34.5% | | | |
| Inventory | 360 | 291 | -19.2% | | | |
| Months Supply of Inventory | 7.5 | 5.2 | -30.7% | | | |

Months Supply of New Construction Inventory by Price Range



Explanation of Metrics

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| | Closed Sales | | | Median Sales Price | | |
|----------------------|--------------|----------|--------|--------------------|-----------|--------|
| Activity by MLS Area | Aug 2015 | Aug 2016 | % Chg | Aug 2015 | Aug 2016 | % Chg |
| Nampa NE (1250) | 12 | 4 | -66.7% | \$226,504 | \$410,200 | 81.1% |
| Nampa S (1260) | 17 | 16 | -5.9% | \$238,900 | \$232,205 | -2.8% |
| Melba (1265) | | | | | | |
| Nampa NW (1270) | 2 | 4 | 100.0% | \$149,640 | \$170,828 | 14.2% |
| Caldwell NW (1275) | 4 | 10 | 150.0% | \$209,945 | \$175,044 | -16.6% |
| Caldwell SW (1280) | 3 | 14 | 366.7% | \$248,535 | \$166,400 | -33.0% |
| Middleton (1285) | 6 | 3 | -50.0% | \$252,867 | \$197,901 | -21.7% |
| Parma (1292) | | | | | | |
| Wilder (1293) | 1 | 1 | 0.0% | \$128,700 | \$139,900 | 8.7% |
| Greenleaf (1294) | | | | | | |

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