



NEW HOME CONSTRUCTION AND BUYER REPRESENTATION

An ABR® Elective Course

Date: Thursday, October 5

Time: 8:30am - 5:00pm

Location: Boise Regional REALTORS®

Cost: \$150/Members or \$175/General

Instructor: Kit Fitzgerald

Credits: 7.5 CE

Representing clients in the purchase of a new-home construction requires a significantly different set of skills. The New Home Construction and Buyer Representation course is designed to help real estate professionals gain the product and transaction knowledge needed in order to guide clients through the processes for the purchase, construction and customization of a new home. Along the way, you'll learn how to work with new home builders and sales representatives while ultimately protecting your clients' interests. This course qualifies as an elective for earning the Accredited Buyer's Representative (ABR®) designation, the benchmark of excellence in buyer representation.



Kit Fitzgerald is the CEO at Equity Northwest Real Estate and a top-producing REALTOR® with many years of experience working with new construction and new home sales, as well as resale listings. She has served in leadership positions at the local, state, and national association levels. Kit holds numerous designations and is a certified instructor for NAR.



REGISTER TODAY!

208.376.0363

Boise Regional REALTORS®
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